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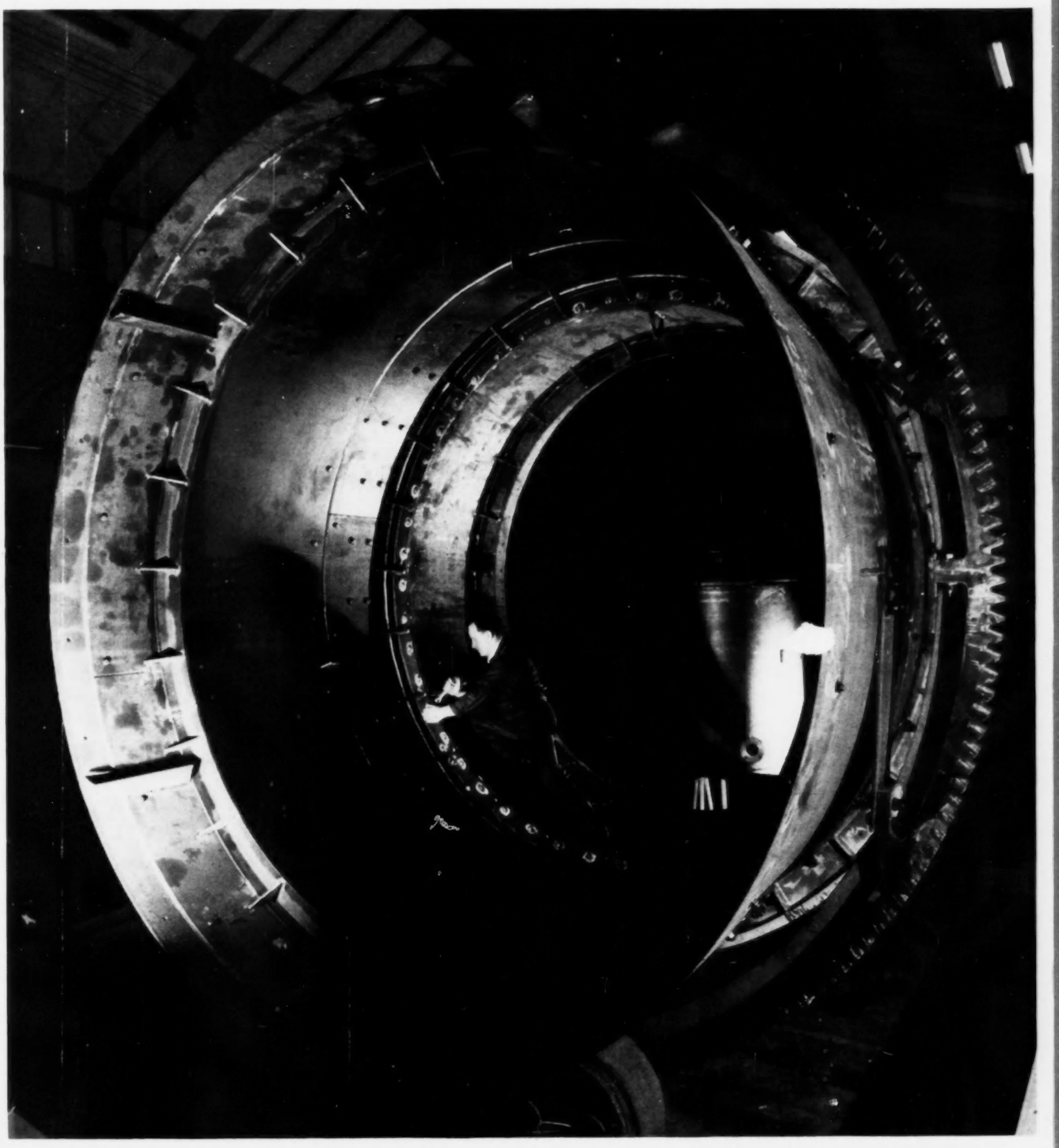

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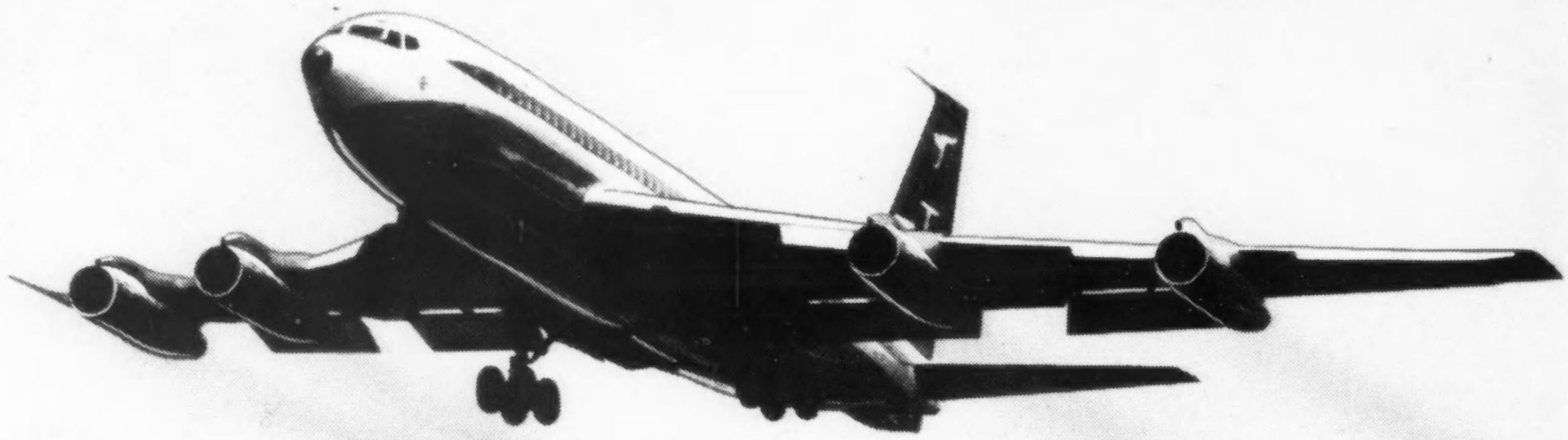

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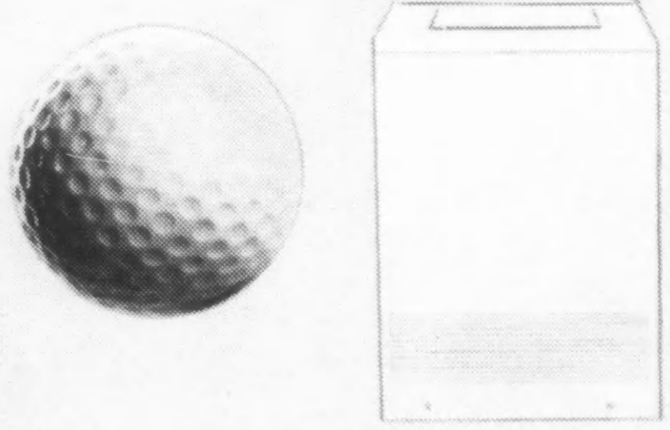

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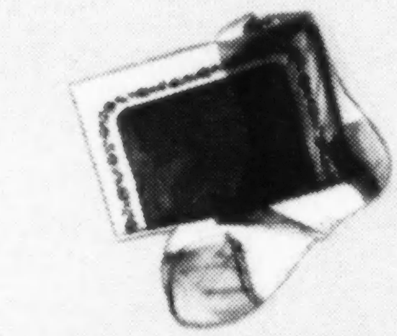

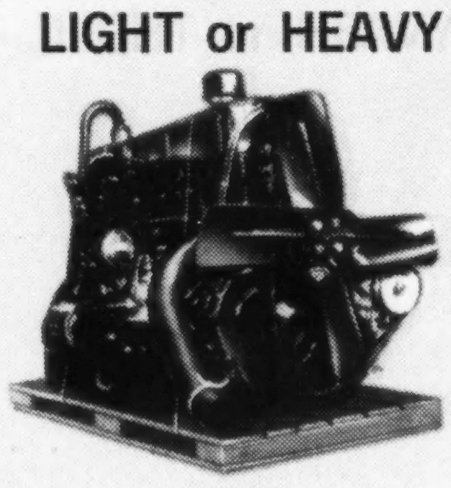

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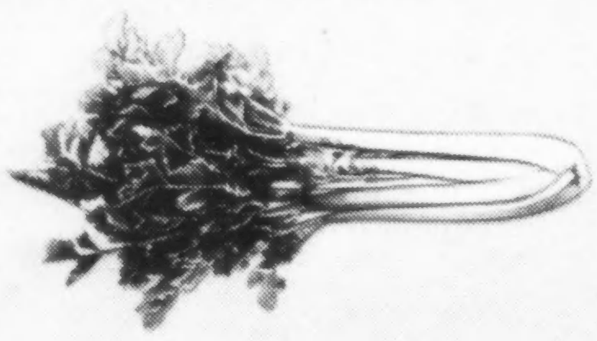

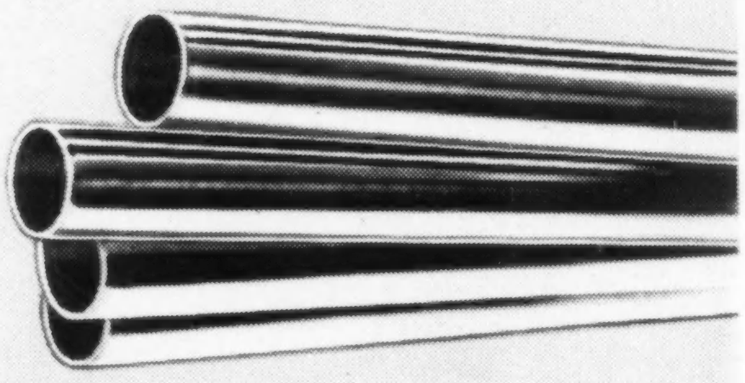

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Front cover photograph

A section of one of seven rotary kilns each weighing 20 tons, now under construction for John Thompson Industrial Constructions Limited by W. and E. Moore Ltd. at their Basildon Works. The kilns, ordered by the Government of Hong Kong will be installed in refuse plants at Kennedytown and Kowloon. Waste heat resulting from the ignition of the refuse will be utilized for electricity generation in Kennedytown and both electricity generation and steam raising for salt water distillation at Kowloon.

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The computer industry in the United Kingdom

By J. E. M. LILLEY, Manager, Central Information Department, International Computers and Tabulators Limited

AT A TIME when it is generally agreed that British Industry must make the fullest use of modern technology, it may be opportune to look at the computer industry from which a major contribution to this end may be expected.

It has been pointed out in many quarters that too few computers are in use in the country and opinion is divided as to where the blame lies for this state of affairs. It is a fact that there are more than ten times as many computers installed and on order in the United States as there are in the United Kingdom and, that whereas there are more than seventeen hundred computers in service in United States Federal agencies, there are less than one hundred in British government departments, but this is an over-simplification of the situation because the United States figures include machines that are not regarded as computers in this country.

However, a discrepancy of this size cannot simply be explained away by different terminology and it is worth examining why computers should have caught on so much more readily in the United States than in this country where we had a head start and where, as long ago as 1950, the NPL and the Universities of Cambridge and Manchester had each designed a computer.

The answer must lie partly in the reluctance of British businessmen to invest in computers, this stemming from an exaggerated fear of the difficulties thought to be inherent in any switch from existing routines to computers. To this must be added the effects of the relatively lower level of the costs of clerical labour in the United Kingdom than in the United States, so that there is not the same degree of compulsion upon British businessmen to seek an alternative, and, finally, there is the different approach to the computer industry on the part of the United States and British governments.

By an accident of history the potentialities of computers became apparent precisely at the moment that the United States government discovered the need for them in connection with their defence and, later, their space research programmes. Research and development contracts were placed with industry financed by the military authorities and resulting in a 'fall-out' of knowledge which was harnessed for the benefit of commerce, industry and government administration.

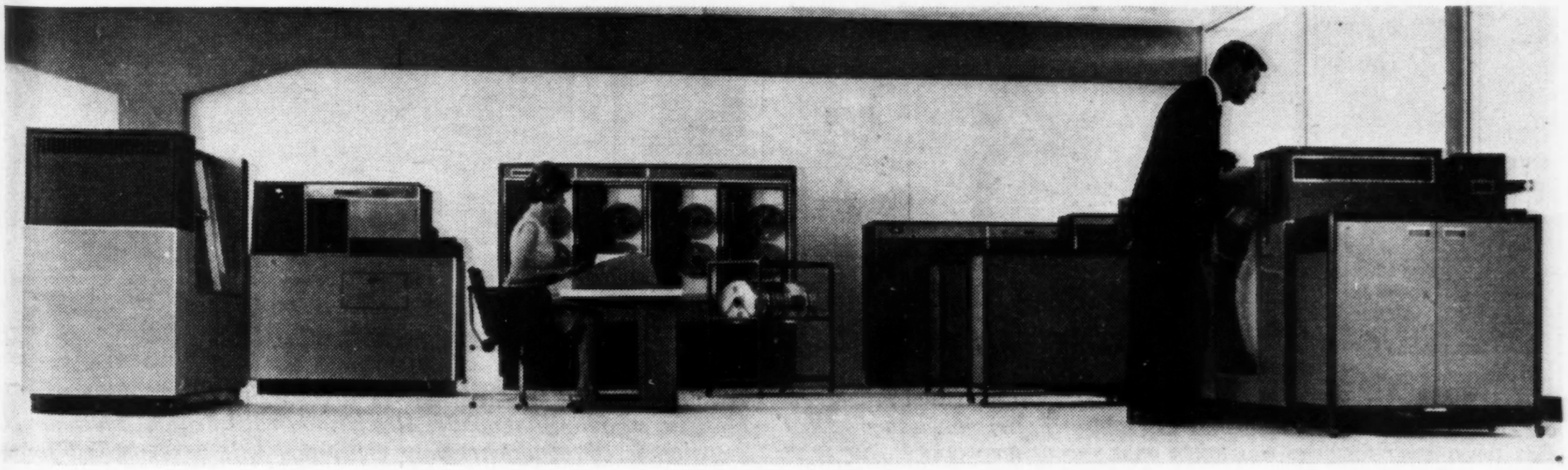
In the United Kingdom, on the other hand, few Research and Design contracts were placed with industry and the development that was undertaken was financed by the electronics industry from its own resources. The result of this was that the volume of work undertaken was much lower than in the United States and, worse still, that scarce talent was dissipated in that a number of R and D teams were working in parallel. At the same time the government policy of investing only in computers of proven efficacy, whether manufactured in this country or not, widened the gap between the United States and British computer industries.

The chief consequence of all this was to give the United States manufacturers the great advantage of time. Whereas they could perfect and introduce new ranges of machines at a time of their own choosing every new British machine appeared to be a riposte to something the United States had done already.

However, the present position is very different. Both in the United States and in the United Kingdom a process of rationalization has brought into being a limited number of computer manufacturers operating in a world market. In the United Kingdom ICT employing 20,000 people throughout fifty countries, with 40 per cent of its sales exported and with links with manufacturers in the United States, in Europe and in Japan is flanked by English Electric LEO-Marconi and Elliott Automation, all of them operating on a world-wide scale. They have, however, some formidable competitors. Of these the biggest is IBM, which holds about 70 per cent of the world market; then comes General Electric which, through its purchase of a large holding in the French concern Cie des Machines BULL and of the computer side of the Italian company Olivetti, has greatly extended its sphere of influence in Europe. Other United States companies such as Burroughs, Control Data Corporation, Honeywell, NCR and Univac are all increasing the scope of their overseas operations and there is an increasingly important industry in Japan.

British computers equal to any in world

It is not generally realized that the British machines are the equal of any in the world, despite the fact that they are produced on a much smaller scale than the American. A notable illustration of this is the fact that of the three systems offering comparable facilities which were introduced in 1964. the British was the first to be seen in action. The ICT 1900 series which offers facilities for multi-programming and on-



A 1900 Series installation, in this case an ICT 1903 system. (From left to right – Punched-card reader operating at 900 cards a minute, card punch operating at 350 cards a minute, the operator with her console typewriter, a group of four magnetic tape units. Rear right – central processor, right obscured – paper tape punch operating at 110 characters a second, paper tape reader with a choice of speeds – 1000 to 300 characters a second. Right – operator with line printer. There is a choice of performance – 300, 600 or 1350 lines a minute.)

line working and which is designed to enable the user to progress to more and more sophisticated configurations in accordance with the requirements of his business, was formally presented at the end of September and within a week was shown working at the Business Efficiency Exhibition.

The IBM System/360 which was announced before the 1900, in April, 1964, is also designed to meet a whole range of user requirements from simple commercial operations to the most involved scientific applications. The System/360 has just been demonstrated in this country and its first public showing was in Los Angeles in the United States on October 19. The most recent model in the series, the 360/20, was announced and shown at Boeblingen in Germany at the end of November. This model is designed to resolve the problems of transition from punched card installations to computers.

So far as machines (hardware) are concerned, there is not a great deal to choose between the latest models of the leading manufacturers whatever their nationality. The computer industry has come a long way from valve machines through transistors to integrated circuitry, and the computers themselves are growing smaller. If Sir Edward Playfair's little black box, or Sir Leon Bagrit's cigarette box computer have not yet been realized, at least they have been brought nearer. Perhaps even more important than the hardware is the software, i.e., the system design and programming that is necessary before a computer may be put to work.

By and large the software effort can be broken down into basic programmes which are prepared wholly by the computer manufacturers, systems analysis and programmes which are a joint effort between manufacturer and client, follow-up services from the manufacturer and, lastly, programmes and computer operation for which the users are wholly responsible.

Much of the work that goes into the installation of one computer is valid for the next, particularly the system design. It is thus possible to build up a body of knowledge which may be drawn upon for problems similar to those already encountered.

Ten times as many in United States

To the extent, therefore, that a large body of computer know-how has been collected, every addition thereto cuts down the time necessary to deal with future problems. And if there are ten times as many computers in the United States as in the United Kingdom, then there is obviously very much more experience in the implementation of software there than here and this gap must be closed. In the event, as a consequence of their wider experience, computer experts in the United States have been able to perfect programme languages such as COBOL, whereas their British counterparts have concentrated on compilers to adapt these languages to their machines.

What is called for in the United Kingdom, therefore, is a major educational effort in order to produce the software to deal not only with routine problems, but such advanced techniques as on-line experiments, data transmission, information retrieval and such intriguing possibilities as design by computer. At present nearly all the software necessary for these is only available from the United States.

Obviously such an effort can only come from the Universities and other seats of higher education. But there must be an intimate working relationship with the computer industry on the one hand and with the relevant Government departments, particularly the Ministry of Technology on the other. Such collaboration as exists already has produced some notable successes.

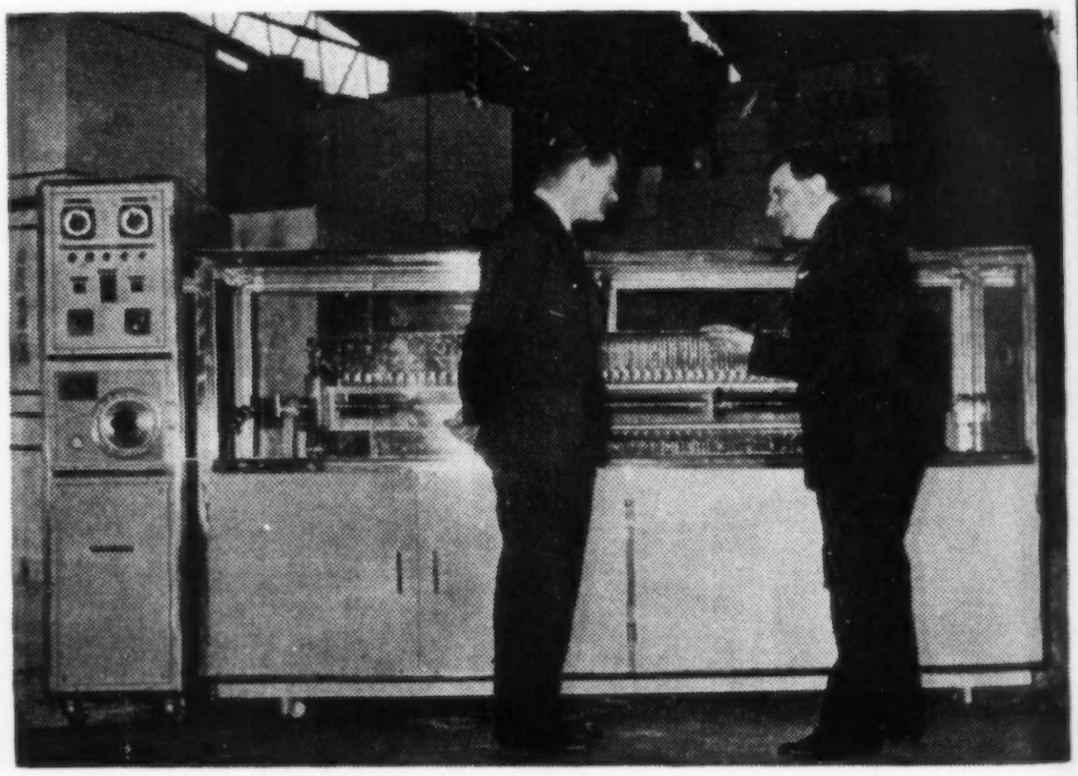
This is all going to cost a great deal of money and there is really only one source of funds on the scale that is envisaged, the British government. The last government accepted the case for a greatly enhanced university programme and steps to achieve it are already in train. The present government has not yet had time to spell out in detail its ideas on the future of the computer industry and its relationship to the universities, but from the steps which it has taken so far one can expect that the government may decide on positive action in this respect.

This article has tried to show where the British computer industry stands in the world and what are the difficulties confronting it. It has been shown that far fewer computers are in use in this country than in the United States and the reasons for this have been examined together with their effect on software development. The technical excellence of British computers has been mentioned together with the effort necessary to produce comparable software.

It only remains to point out the importance to the industry of a greatly increased investment in British computers on the part of British businessmen, and it is here that the government could give a lead. Further to the extent that the government shows its confidence in British computers by placing orders, the easier will it be for the industry to gain those export orders upon which so much depends.

British trade with the USSR

Mr. A. S. Sokolov, visited the Wedgwood factory at Barlaston in December. Mr. Sokolov, who controls the Lomonosov Pottery in Leningrad and also seven other factories was taken on a tour of the works by Sir John Wedgwood, deputy chairman, and Mr. Frank Morrall, production director. In the picture Mr. Sokolov is ornamenting a Jasper candy box and looking on are (left to right): Mr. Morrall, Mr. Shaitanov (an interpreter), Sir John Wedgwood and Miss Margaret Barnes, a Wedgwood ornamenter. Wedgwood has recently completed an order for Russia for 166 dinner sets.



Quickfit & Quartz Ltd., Stone, Staffordshire, are dispatching to Moscow a fully automatic steady-state distribution machine: incorporating 100 Quickfit glass cells, this will be employed for the separation of pure materials from complex biological, chemical or pharmaceutical mixtures. The order, from Medexport, is the fifth from the Soviet Union for Quickfit machines of this kind, This picture shows the machine with (left) Mr. Walter Zuber, general sales manager; and Mr. R. Oakes, works executive – both of Quickfit & Quartz Ltd.

President of the Board of Trade visiting Scotland

THE EXPECTED PROGRAMME of the visit of Mr. Douglas Jay, President of the Board of Trade, to Scotland on January 7 and 8, is as follows:

January 7: Tour Donibristle Industrial Estate and Cowdenbeath area and meet Provosts and county officials from Fifeshire and Town Clerks of Dunfermline and Kirkcaldy. Speech at luncheon given by Edinburgh Chamber of Commerce. Meeting and dinner with Scottish Council.

January 8: Visit Bellshill Estate, where he will signal a bulldozer to start work on the site. Meeting with Glasgow Chamber of Commerce and speech at their lunch. Call on Lord Provost of Glasgow, then meet Scottish Trades Union Council and attend dinner given by Federation of British Industries.

The President returns to London on January 9.

£28 million contracts for Clyde shipping yards

A £23 MILLION CONTRACT for the building of a new 58,000-ton transatlantic and cruising liner was signed by Sir John Brocklebank, chairman of Cunard Steamship Co. Ltd., and Lord Aberconway, chairman of John Brown & Co. (Clydebank), in London on December 30. Mr. John Rannie, managing director of John Brown & Co., said that at the peak period the number of men employed on the new ship, including sub-contractors, could exceed 5,000. The design of the new vessel had been prepared by Cunard, but the detail work would provide steady employment for John Brown draughtsmen.

In addition the Shaw Savill Line have announced that it had placed contracts worth about £5 million with the Clyde yard of Alexander Stephen & Sons for two refrigerated cargo liners of 12,000 gross tons for operation on the line's service to Australia and New Zealand.

More than 80 new jobs for Glasgow

THE BOARD OF TRADE announce that they have made available to the John Stephen Organization of London an 8,000 square feet factory on the Queenslie Industrial Estate, Glasgow. It is expected to provide jobs for four men and 80 women.

London company takes over Kilwinning advance factory

THE BOARD OF TRADE'S recently completed advance factory at Kilwinning is to be taken over by a London manufacturer of men's dressing gowns, shirts, ties and similar lines.

The company, Welch Margetson and Co. Ltd., decided some time ago that due to acute shortage of labour in the London area they would have to establish a works in one of the development districts. After visiting various sites in Scotland and the North-east of England the 10,000 square feet factory at Kilwinning – allocated only last April – was selected.

It is expected that initial labour requirements will be just over 100, of which about three-quarters will be female, with the possibility of expansion to double both the size of the factory and the labour force. If the venture proves successful there is also a possibility that the company will transfer the whole of its operations in England, including administration, to Scotland.

Inspector's report on two insurance companies

THE REPORTS (interim and final) of the inspector appointed by the Board of Trade pursuant to Section 14(3) of the Insurance Companies Act, 1958, to investigate the affairs of the American Military International Insurance Association (of Delaware, USA) and the First General Assurance & Guarantee Co., Ltd. (of the Bahama Islands) have been published (as one document) and copies may be obtained from HM Stationery Office, Kingsway, London, W.C.2., and branches, or through any bookseller (price 1s. 6d., by post 1s. 9d.).

Winding-up orders were made against both companies in July, 1963.

New factory for Scotland

A SWEDISH CONSTRUCTION COMPANY, specializing in pre-cast concrete piles, has started up a factory at Balmore, Stirlingshire, to serve Great Britain and Ireland.

The firm, A. Johnson Construction Company Limited, announces that the factory, now in its first stage of development, will eventually create jobs for 60 employees.

Production at the factory which is just eight miles north of Glasgow, is at present concentrated on two sizes of the patent 'Herkules' piles. Capacity is estimated at 750 feet of piles per day. Johnson's have already carried out several piling works in Scotland, including a multi-storey office block in the centre of Glasgow.

The company, which forms part of a large Swedish group, has been helped in this new venture in Scotland by the Scottish Council (Development and Industry), the Board of Trade and Stirlingshire County Council.

NI's £49 million trade increase

NORTHERN IRELAND's total trade in 1963 was valued at £824 million – an increase of £49 million compared with 1962, states a report issued by the Northern Ireland Ministry of Commerce. Imports amounted to £438,344,000 and exports to £385,290,000. Total trade was £823,634,000, and excess of imports over exports £53,054,000. Imports increased by £24 million on 1962 and exports increased by £25 million, with a resultant decrease of £1 million in the visible deficit.

The increase of £25 million in exports included increases of £0·3 million in livestock, £2·6 million in food and beverages and of £23·4 million in the exports of manufactured goods.

The increase of £24 million in imports included increases of £2·2 million in the imports of live animals, £4·0 million in basic materials, and £18·4 million in manufactured goods.

Clothing factory for South Shields

THE 'first peg' for the new Mary Harris Ltd., factory which will manufacture women's and children's clothing was driven in by Mrs. Mary Harris, the firm's chairman and managing director, on a site at High Rekendyke, South Shields, Co. Durham, on January 4.

The new factory, being provided under Board of Trade arrangements, will have an area of 26,000 square feet, and will be built on behalf of The Industrial Estates Management Corporation for England by Kendall Cross Ltd., Ponteland. It is scheduled to be available for occupation in the summer. On completion of the new factory, an 8,000 square feet unit operated by Mary Harris Ltd., in John Clay Street, South Shields, will close down and the 180 workers employed there will be transferred to the new building. At the same time jobs for an additional 160 people become available.

The present development at South Shields follows the completion of a 25,000 square feet extension to the firm's main factory at Team Valley, Gateshead, where 380 people are employed.

Computer programme for Government offices

THE CHANCELLOR of the Exchequer has launched a review of the already heavy programme of computerization of Government offices, with the object of expediting installations and studies for the provision of further computer systems.

At present 45 machines – of which 36 were supplied by British firms – have been installed, at a cost of about £8½ million. Seventeen more installations are on order and studies are in hand for the provision of 42 further systems between now and 1970. In addition the Government has bought 42 computers for scientific purposes, of which 38 are supplied by British firms.

The computers selected for these purposes were those which by ordinary commercial standards were judged to be best suited for the jobs to be done and the best value for money.

Transfer of functions regarding Atomic Energy Authority

THE Minister of Technology Order, 1964, was laid before Parliament on December 31. Under this Order, which came into operation on January 1, 1965, the functions of the Secretary of State for Education and Science in respect of the Atomic Energy Authority are transferred to the Minister of Technology.

Mr. Roy Mason to visit Japan, Thailand and the United States

MR. ROY MASON, Minister of State, Board of Trade, with special responsibility for the shipping and shipbuilding industries, is to make his second visit to shipyards abroad when he visits Japan from January 10-15.

The Minister will also be visiting Bangkok on January 9-10, and New York from January 17-18, in connection with Britain's export drive.

In view of the many common interests between Britain and Japan, as major shipbuilding nations, the visit will enable the Minister to establish personal contact with Japanese Ministers, officials and shipbuilders and, in addition, to see something of various Japanese shipyards.

The Minister's visit to Japan is a follow-up to the visits he has already made to shipyards in Britain – on Merseyside, the Clyde, in the North-east, the Humber and Ouse, and at Southampton – and in Sweden, at Gothenburg.

The Government are currently considering the terms of reference and membership of the independent Committee of Inquiry into the shipbuilding industry which the Prime Minister announced on November 20, 1964, is to be set up to establish how the industry can best be equipped and organized to make it fully competitive in the world conditions of today, and what action can be taken by management, trades unions and the Government to this end.

Staff appointments in the Mercantile Marine Office Service

THE FOLLOWING staff appointments in the Mercantile Marine Office Service have been made:

Mr. H. C. Deakin has been appointed District Superintendent, Bristol Channel, in place of Mr. F. S. Hammond, who was been transferred to other work. Mr. Deakin was previously Senior Superintendent at Liverpool.

Mr. J. W. W. Rowntree has been appointed District Superintendent Scotland and Northern Ireland, in succession to Mr. D. H. Morris, who has taken up another post.

Mr. J. K. Grover, previously Superintendent at Milford Haven, has been promoted and succeeds Mr. Deakin as Senior Superintendent at Liverpool.

Mr. G. Friar has succeeded Mr. Grover as Superintendent at Milford Haven.

Mr. J. Cunningham previously Superintendent at Belfast, has taken up a similar post at Middlesbrough, succeeding Mr. P. Everatt, who has been promoted.

Mr. W. T. Lyman, previously Assistant Superintendent at Birkenhead, has been appointed Superintendent at Belfast.

Minister's visit to Swan Hunter

An illustration on page 1361 of the *Board of Trade Journal* of December 25, showed Mr. Roy Mason, Minister of State (Shipping) during his recent visit to North-east shipyards. The executive of Swan Hunter and Wigham Richardson Ltd., shown in the photograph was Sir John Hunter, chairman and not Mr. T. McIver, director, as stated.

OVERSEAS CABLES

The attention of British firms is drawn to the necessity of including their name and full postal address when cabling an overseas firm for the first time. There is no comprehensive directory of cable addresses, and commercial departments in British Embassies are often unable to help local firms who ask them to trace British firms from their cable address.

New Year Honours for services to export

THE *London Gazette* for the first time in the New Years Honours list gave the following awards under the citation 'for services to export':

Honour	Name	Position
K. .	Maurice Alberic Twisleton-Wykeham-Fiennes . .	chairman, Davy & United Engineering Co.
	Ronald George Thornton .	vice-chairman, Barclay's Bank Ltd.
C.B.E. .	Andrew James Taylor . .	director of manufacture, Ford Motor Co., Ltd.
	Francis John Enoch Tearle .	managing director, A.E.I (Overseas) Ltd.
	Ian Wyllie Lawson . .	chairman & managing director, James Templeton & Co. Ltd., Glasgow.
O.B.E. .	Henry Rothenberg . .	joint managing director, James North & Sons, Ltd.
	William Whiteley, J.P. . .	chairman & managing director, B. S. & W. Whiteley, Ltd.
	Richard Frederick William Keay	director of production engineering Vickers - Armstrongs, (Engineers), Ltd.
M.B.E. .	Daniel Crawford Black . .	chairman, Thos. Black & Sons, (Greenock), Ltd.
	Horace Ernest Crocker . .	sales section manager, agricultural division, Imperial Chemical Industries, Ltd.
	Henry Smith . . .	managing director, Alligator Leather Goods Company, Ltd., Bishop Auckland.

Follow-up to British Week in Denmark

THE BRITISH WEEK held in Denmark from September 25 to October 4, 1964 has aroused great interest in Denmark in British consumer goods. Consequently, the Board of Trade, in association with the Export Council for Europe, are convening a series of meetings in the main industrial centres of the United Kingdom to which exporters and potential exporters in the area are being invited to discuss the practical opportunities in Denmark. At these meetings a short film on the British Week will be shown, and then Mr. P. D. Stobart, HM Counsellor (Commercial) at the British Embassy in Copenhagen will give first-hand information about the rewarding market, particularly in consumer goods, which Denmark offers to British manufacturers.

The programme for Mr. Stobart's tour will be:

January 19, Bristol (evening), January 22, London (morning), January 25, Newcastle (evening), January 27, Leeds (evening), January 28, Birmingham (evening), January 29, Cardiff (evening).

All inquiries should be directed to the nearest Board of Trade Regional Controller. (*Addresses on page* 4 *of January* 1 *issue of the* Journal.)

Export Council for Europe memberships

MR. A. R. GLEN, chairman of the Export Council for Europe, announced the following changes in the membership of the Council with effect from January 1.

Mr. R. G. Thornton, vice-chairman Barclays Bank, has resigned and is replaced as nominee of the banking interests of the City of London by Mr. E. J. W. Hellmuth, deputy chief general manager (International), Midland Bank Ltd. Mr. Alex Abel Smith, a deputy chairman of the Council and a managing director of J. Henry Schroder Wagg & Co. Ltd., will take over the chairmanship of the Consumer Goods Committee of the Council.

The following have accepted invitations to become members:

Mr. J. A. Lewando, director, Marks & Spencer Ltd.; Mr. Martin G. Moss, managing director, Debenham & Freebody and Woolland's.

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Applications for temporary exemption from import duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Interested parties who wish to make representations should address them to Tariff Division, Board of Trade, 1 Victoria Street, London, S.W.1, preferably through a Trade Association, giving the respective reference shown below and stating whether their names may be passed to the applicants for temporary exemption. Representations should be received by January 22, 1965.

Tariff heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
29.22	Dicyclohexylamine . .	As in previous column .	December 31, 1965	319
29.31	Thiocarlide . . .	Thiocarlide - 4 - 4' diiso-amyloxythio - carbanilide.	December 31, 1965	6640
29.35	2 - *p* - Chloroanilino - 5 - *p* - chlorophenyl - 3: 5 - dihydro - 3 - *iso*propyliminophenazine.	As in previous column .	December 31, 1965	6655
38.19	Mixed alkyl - substituted benzenesulphonic acids having an acid value not greater than 125.	Bryton sulphonic acid 90.	December 31, 1965	6584

Imports of cotton manufactures from Formosa

THE BOARD OF TRADE announced in Notice to Importers No. 1094 dated December 31, 1964, that the 1965 quota for imports of woven cotton manufactures originating in or consigned from Formosa will again be 2 million square yards in the form of grey cloth only.

Application for licences under this quota can be considered only from importers who received licences under the 1964 arrangements. They should be made on form ILB/A or TIP/A and be sent to reach the Board of Trade, Import Licensing Branch, Hillgate House, Old Bailey, London, E.C.4, not later than January 15, 1965. Page 1 of the form should be completed and page 2 left blank; on page 3 *and copies*, the applicant's name and full postal address, the description of goods (cotton grey cloth) and the country of consignment and origin (Formosa) should be entered, but no other information.

Imports for re-export under the Customs Processing Procedure will continue to be licensed without quantitative restriction.

Imports of cotton yarn from Pakistan

THE BOARD OF TRADE announced in Notice to Importers, No. 1095, dated December 31, 1964, that the quota for imports of cotton yarns and threads originating in or consigned from Pakistan in the calendar year 1965 is to remain at the present established level of 600,000 lbs.

Applications for licences under this quota can be considered only from importers who received licences under the 1964 arrangements. They should be made on form ILB/A or TIP/A and be sent to reach the Board of Trade, Import Licensing Branch, Hillgate House, Old Bailey, London, E.C.4, not later than January 15, 1965. Page 1 of the form should be completed and page 2 left blank; on page 3 *and copies*, the applicant's name and full postal address, the description of goods (cotton yarn) and the country of consignment and origin (Pakistan) should be entered, but no other information.

Import licensing of certain animals

THE BOARD OF TRADE wish to remind interested persons that the Animals (Restriction of Importation) Act, 1964, will come into effect on January 16, 1965. From that date licences will be required to import animals within the following families (as listed in the Schedule to the Act):

Callithricidae	Marmosets and Tamarins
Cebidae	New World (transatlantic) monkeys
Cercopithecidae	Old World monkeys
Dasyuridae	Various marsupials
Daubentoniidae	Aye-aye (sole species in this family)
Iguanidae	Lizards and iguanas
Indridae	A family of lemurs
Lemuridae	Lemurs
Macropodidae	Kangaroos and wallabies
Peramelidae	Bandicoots
Phalangeridae	Australian opossums and phalangers
Phascolomidae	Wombats
Pongidae	Anthropoid apes
Rhinocerotidae	Rhinos
Sphenodontidae	Tuatara
Tarsiidae	Tarsiers
Testudinidae	Tortoises

From time to time the Schedule may be amended.

The purpose of the Act is to assist in the conservation of threatened animal species, and the Board of Trade will be assisted in operating the Act by an expert Advisory Committee to whom they may refer applications for licences. Within the families listed in the Schedule it is expected that for those species not considered by the Advisory Committee to be in need of conservation, licences will be issued without delay, while applications to import the rarer species will be subject to lengthier consideration, and may be refused.

Licence application forms may be obtained from the Import Licensing Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 and completed forms should be returned to the same address. Copies of the Act, price 8d., by post 10½d., can be obtained from HM Stationery Office.

Note:

Those more common species for which licences are likely to be readily granted, include the tortoises Testudo graeca, Testudo hermanni and Testudo marginata, the Tarsier, Tarsius spectrum, the Cottontop Tamarin, Oedipomidas oedipus, and the Himalayan Macaque, Macaca assamensis.

EIA announce five-point programme for 1965

THE ENGINEERING INDUSTRIES ASSOCIATION announced on December 30 that the Association is embarking on a five-point programme of action in 1965 including (1) **industrial training,** now being extended to underpin the work of the Engineering Board set up under the Industrial Training Act; a new EIA plan, which is welcomed by the British National Export Council, for a national and regional network of (2) **export committees,** leading to the formation of specialized export groups of manufacturers. At the request of the National Economic Development Council, 300 EIA member firms are taking part in (3) **a statistical survey** on the ratio between stocks and sales, which is expected to show that the engineering industry could reduce investment stocks, thus releasing capital for development.

Regarding exports, the EIA have discussed with the British National Export Council, which will soon be enlisting the help of a wide range of trade and industrial associations, how engineering exports can best be promoted. The plan is to set up a network of regional committees, with guidance from EIA headquarters, which will study and report on any Government schemes for export incentives.

The Committees will make recommendations on how smaller and medium-sized engineering firms can best increase their exports. They will also be asked to consider formation of specialized export groups of manufacturers. All the committees will report back to the EIA early in March so that a national co-ordinated export policy can be formulated.

Export Council officials welcomed this EIA initiative, which is a development of the association's long-established export service to members. Regarding the EIA's plan as highly practical, they expected the council would be able to help and possibly lend its authority in taking up exporters' problems with Government departments.

The Register of Restrictive Trading Agreements

Additions and Amendments to the Register

A list of additions and amendments made to the alphabetical index to the register between October 1 and December 31, 1964, is given below; the amendments are shown in italics. The index as it stood at July 30, 1957, was published in the *Board of Trade Journal* on August 16, 1957 (pages 371-378), to which subsequent additions and amendments have been published at approximately quarterly intervals – the last on October 9, 1964.

The purpose of the index is to help the public in searching for agreements in the public register itself. The index shows commodities which are the subject of agreements on the register, and the commodities are described exactly as they are in the particulars submitted to the Registrar of the agreements concerned. Where an agreement operates in a particular area, this has been indicated whenever practicable. The symbol 'C' indicates that the agreement in question has been referred to the Restrictive Practices Court and that the Court has made a declaration or order, a copy of which has been entered on the registered file. Symbol 'D' means that an agreement has been determined; 'E' signifies that an agreement has expired or will expire at a given date; and 'F' indicates that an agreement has been varied, whether by the removal of registrable restrictions or otherwise as to its terms or parties, so that it would not have been registrable at all had it taken the varied form at the time of registration. The date following each symbol indicates the month concerned.

'D' and 'F' Agreements

The list below, headed 'D' and 'F' agreements, brings up to date at December 31, 1964, the list of agreements determined or varied as described above. Although these agreements already appear in the above-mentioned lists of additions and amendments, they are shown separately under this heading for the benefit of readers. Agreements which were registered as running for a specified period which has now expired, or will expire on a given date (i.e., those marked 'E' in the main list), are not included in the 'D' and 'F' list; in many cases these 'E' agreements are intended to be renewed or re-made in a similar form on expiry.

It should be noted that the inclusion of an agreement about a commodity in the 'D' and 'F' list does not necessarily mean that there are no other restrictive agreements about that commodity. Further, a 'D' or 'F' agreement may sometimes be replaced by a new agreement which will appear in the main list of additions and amendments when it is registered.

Agreements referred to the Restrictive Practices Court

On April 10, 1959, there was published in the *Board of Trade Journal* (page 859) a list of all agreements in respect of which Notices of Reference (constituting formal commencement of proceedings before the Restrictive Practices Court) had been issued, except those which had already been dealt with by the Court. Subsequent additions have been published at quarterly intervals and the list given below headed 'Agreements Referred to the Restrictive Practices Court' brings the position up to date at December 31, 1964. Anyone who may be in a position to assist the Court with evidence from his own experience of results of any of these agreements which he thinks affect the public interest, is asked to communicate as early as possible with the Treasury Solicitor's Branch, Office of the Registrar of Restrictive Trading Agreements, Chancery House, Chancery Lane, London, W.C.2. The agreements shown in square brackets have been abandoned after the issue of a Notice of Reference.

Inspection of the Register

The register may be inspected at a fee of 1s. per day, between 10 a.m. and 4.30 p.m. on any weekday except Saturday and certain holidays at any of the following addresses:—

Office of the Registrar of Restrictive Trading Agreements,
Chancery House, Chancery Lane, London, W.C.2.
9 Wemyss Place, Edinburgh, 3.
Chichester House, 64 Chichester Street, Belfast.

The indexes to the register, one as published in the *Board of Trade Journal* and one in which commodities are grouped by classes, may be inspected at these addresses free of charge.

'D' and 'F' Agreements

Registered No. of Agreement	Commodity	Area	D or F	Date
303	Rubber covering for suction rolls for paper making machines	—	D	Aug. 1964
559	Building materials	—	F	Sept. 1964
625	Ladies and children's light clothing	—	D	Nov. 1964
650	Hard coke	—	F	Nov. 1964
671	Fibre-hessian mattresses and upholstery padding	—	D	July 1963
852	Newspapers and periodicals	—	F	Oct. 1964
861	Wheels and axles	—	D	Jan. 1964
862	Wheels and axles	—	D	Jan. 1964
1044	Sanitary glazed pipes and fittings	—	D	Sept. 1964
1086	Steel sheet bars	—	D	Oct. 1962
1105	Vehicle armour	—	D	Oct. 1964
1144	Oil burning equipment	—	F	Nov. 1964
1293	Building materials	Scotland	F	June 1964
2854	Boats	—	F	Nov. 1964
2867	Beer, spirits	Essex	F	Oct. 1964
2871	Beers spirits	Reading and district	F	Dec. 1964
2878	Cider, spirits, soft drinks, wines	—	F	Oct. 1964
2879	Spirits	South London	F	Nov. 1964
2888	Beers and stouts, spirits	—	F	Nov. 1964
2889	Spirits, soft drinks	—	F	Oct. 1964
2892	Beers	Barnet and district	F	Oct. 1964
2910	Hairdressing and toilet goods	Lewisham (London) and district	F	Mar. 1964
2913	Hairdressing and toilet requisites	—	F	Mar. 1964
2947	Beers and stouts, wines and spirits	Belfast, Ulster (N.I.)	F	Sept. 1964
2949	Alcoholic beverages, (trading stamps)	—	F	Oct. 1964
2951	Milk	Chepstow and district	D	May 1964
2956	Rivets, non-ferrous	—	D	June 1964

Agreements referred to the Restrictive Practices Court

Registered No. of Agreement	Commodity
649	Blast furnace coke.
2917	Bread, groceries, provisions (Trading stamps).
44	Building materials.
64	Building materials.
208	Building materials.
257	Building materials.
536	Building materials.
572	Building materials.
1166	Building materials.
*1293	Building materials
1295	Building materials.
1498	Building materials.
*2427	Building materials.
235	Construction of buildings.
2829	Fruit, nuts, vegetables.
2866	Groceries and provisions (Trading stamps).
2882	Groceries and provisions (Trading stamps).
2887	Groceries and provisions, wines and spirits.
2922	Groceries and provisions (Trading stamps).
1653	Newspapers.

* An asterisk placed against the number of an agreement indicates that proceedings have been initiated in Scotland.

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Additions and Amendments to the Register

Registered No. of Agreement	Commodity
	A
2949	Alcoholic beverages (Trading stamps), F.10/64.
	B
2867	Beer, Essex, F.10/64.
2892	Beers, Barnet & District, *add F.10/64.*
2871	Beers, Reading and District, *add F.12/64.*
2888	Beers and stouts, *add F.11/64.*
2947	Beers and stouts, Belfast, Ulster (N.I.), F.9/64.
2955	Beers and stouts, Northern Ireland.
2792	Boats, F.11/63, *add C.10/64.*
2854	Boats, *add F.11/64.*
1542	Bread, London and Midlands, *delete F.1/59.*
2917	Bread (Trading stamps), N.E. England.
559	Building materials, *add F.9/64.*
1293	Building materials, Scotland, *add F.6/64.*
	C
2878	Cider, F.10/64.
2950	Consumer goods (Trading stamps), Stirling.
2938	Cork tiling.
	D
2952	Diesel electric locomotives.
	F
671	Fibre-hessian mattresses and upholstery padding, *add D.7/63.*
2946	Fish, Aberdeen.
1542	Flour, London and Midlands, *delete F.1/59.*
2936	Fruit juices (Trading stamps).
	G
2866	Groceries and provisions (Trading stamps).
2882	Groceries and provisions (Trading stamps).
2917	Groceries and provisions (Trading stamps), N.E. England.
2922	Groceries and provisions (Trading stamps).
2936	Groceries and provisions (Trading stamps)
	H
2910	Hairdressing and toilet goods, Lewisham (London) and district, F.3/64.
2913	Hairdressing and toilet requisites, F.3/64.
650	Hard coke, *add F.11/64.*
1092	Heavy steel plates, sections and joints, *add C.7/64.*
	L
625	Ladies and children's light clothing, *add D.11/64.*
729	Linoleum, C.6/61, *add C.10/64.*
2938	Linoleum and similar products.
2936	Livestock for food (Trading stamps).
	M
2792	Marine equipment and chandlery, F.11/63. *add C.10/64.*
2885	Meat.
2886	Meat (Trading stamps).
2953	Mechanical parts of diesel and electric locomotives.
2951	Milk, Chepstow and district, D.5/64.
2936	Mineral waters (Trading stamps).
2957	Mining timber, Scotland, E.9/65.
	N
852	Newspapers and periodicals, *delete F.1/62, add F.10/64.*
2960	Newspapers (Daily).
2961	Newspapers (Northern).
2958	Newspapers (Sunday).
	O
1144	Oil burning equipment, *add F.11/64.*
	P
2954	Power equipment for diesel and electric locomotives.
2938	P.V.C. based materials.
	R
1459	Refined sugar.
2956	Rivets, non-ferrous. D.6/64
303	Rubber covering for suction rolls for paper making machines, *add D.8/64.*
2938	Rubber flooring.
	S
1044	Sanitary glazed pipes and fittings, *delete F. 4/60 add D.9/64.*
2867	Spirits, Essex, F.10/64.
2888	Spirits, *add F.11/64.*
2871	Spirits, Reading and district, *add F.12/64.*
2879	Spirits, South London, *add F.11/64.*
2878	Spirits, soft drinks, F.10/64.
2889	Spirits, soft drinks, *add F.10/64.*
1086	Steel sheet bars, *add D.10/62.*
	T
2938	Thermoplastic tiles, timber flooring.
	V
2936	Vegetable products (Trading stamps).
1105	Vehicle armour, *add D.10/64.*
	W
861	Wheels and axles, *add D.1/64.*
862	Wheels and axles, *add D.1/64.*
2878	Wines, F.10/64.
2947	Wines and spirits, Belfast, Ulster, (N.I.), F.9/64.
2955	Wines and spirits, Northern Ireland.
2936	Wines (Trading stamps).
1072	Wire netting, D.2/62, *add C.10/64.*

EXPORT DRIVE

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New Books

Investment in the Development Districts of the United Kingdom, Tax and Discounted Cash Flow, by A. M. Alfred (In *Journal of Accounting Research*, volume 2, no. 2, Autumn 1964, pages 172-182). One of the most frequently quoted papers from the recent British Institute of Management Conference on 'Development Districts and Opportunity for Management' was that given by Mr. A. M. Alfred, Chief Economist of Courtaulds Ltd., on the financial factors affecting the company decision to move to a development district. The paper was particularly concerned to analyze the effects of Government grants, 'free depreciation' and other incentives, on the financial situation of firms which move to development districts and on the element of risk inherent in every capital project of this kind. This paper has been available only to a small number of people, and we now draw readers' attention to its publication, in a slightly revised and expanded form, as an article in the new issue of the *Journal of Accounting Research*. Copies of this issue will shortly be available from Gee & Co., 151 Strand, London, W.C.2, at 15s.

The Development of the Modern British Steel Industry, by B. S. Keeling and A. E. G. Wright (210 pages. Longmans, 25s.), is intended to continue the history of the industry from the point at which it was left by J. C. Carr and W. Taplin in their recent *History of the British Steel Industry* (1962. 632 pages. Blackwell, 63s.), and to provide an account of the main aspects of development during the past thirty years. It deals both with the structure and production activities of the industry and the firms which constitute it, and also with the relationships of the industry with successive governments and with the public interest generally. The book includes an account of steel's wartime experience of controls in 1939-45, and another of the activities of the British Iron and Steel Federation, who commissioned the work and whose views—insofar as controversial questions are dealt with—it may be said in some respects to reflect. The text is documented with statistical data and illustrations, and there is a select bibliography. Though useful as a comparatively short untechnical history for industrialists and the general reader, it does not of course replace such standard works as D. L. Burn's *The Steel Industry, 1939-1959* (1961. 728 pages. Cambridge University Press, 80s.), a detailed and scholarly study subtitled 'A Study in Competition and Planning' in which the British industry is placed firmly in the context of the world trade in steel.

Steel Pricing Policies. Political and Economic Planning (Volume 30, no. 484 of *Planning*. 56 pages, 10s. from P.E.P., 12 Upper Belgrave Street, London, S.W.1). This report discusses the pricing systems for steel which operate in this country and in the United States and compares them with the system of supervised competition which is applied in the European Coal and Steel Community. The author, Alastair Forsyth, argues that the European principle of active supervision allied to maximum competition is sound, and suggests that it may be valid not only for steel industries elsewhere in the world, but may also be viable for industries other than steel.

Establishing a Business in Scotland. Royal Bank of Scotland (43 pages. Free from the Royal Bank of Scotland, St. Andrews Square, Edinburgh, 2, and at its branches in Scotland and London). A brochure described as 'a brief guide for American businessmen', which may also be considered as of interest to a wider audience. It contains short chapters on commercial law and business practices, finance, choice of location, labour, utilities and services, all as they affect business in Scotland at the present time. It includes various statistical data, in which monetary figures are expressed in American dollars, as befits the brochure's primary purpose.

Overseas Newspapers and Periodicals Guide Book. Volume 2, Markets Outside Europe. 8th edition by H. R. Vaughan (230 pages. 30s. from Publishing and Distributing Co. Ltd., 177 Regent Street, London, W.1). Intended mainly as a guide to those publications in which the guide's publisher can handle the advertising requirements of British business overseas, this directory contains a select list of some 3,000 general and trade periodicals, in English and other languages, published in Asian, African, American and Australasian countries. The information given for each title includes circulation, frequency, language, subject matter and subscription rates, as well as technical data for the preparation of advertising matter. Publishers' names and addresses are not included. There is a subject index, but no index of titles.

Directory of Non-Governmental European Organizations Offering Assistance in the Developing Countries. Centre for Labour and Social Studies, Rome (202 pages. 14s. from the Centre, 20 Via Zucchelli, Rome). The part played by private institutions in providing aid to the emerging nations is sometimes overlooked; although they are able to offer a wide variety of assistance to both individuals and to institutions. Since their own particular spheres of interest are limited, there has been little or no communication between them. The entries in this Directory are based on a questionnaire sent out by the Centre for Labour and Social Studies, and a number of unexpected institutes are included. Arrangement is by country, with separate indexes of aid, educational and research organizations. Although the pages are numbered, no contents list to the whole work is included; nor are there any running heads to assist the reader to find the desired country section.

General Survey of the World Situation Regarding Fats and Oils. European Economic Community (63 pages. 17s., by post 17s. 6d., from HM Stationery Office and Government bookshops). This report on the world market presents the results of the first stage of a study of the fats and oils market being undertaken on behalf of the European Common Market. It takes the form of a critical analysis of statistics compiled by the International Association of Seed Crushers, by the Food and Agricultural Organization of the United Nations, and by individual countries. The tables and comments refer to production and trade of vegetable and animal oils and fats, and include tables dealing with African states associated with the Common Market. Consumption is dealt with in a study of the food balance-sheets of some significant countries, and there is a comparison of c.i.f. prices of seeds and oil at European ports. The report is published as number 2 in the EEC's *Overseas Development Series* studies.

Annual Abstract of Statistics no. 101 1964. Central Statistical Office (358 pages. 22s. 6d., by post 24s., from HM Stationery Office and Government bookshops). This latest volume contains annual figures, so far as they are available, for the years 1953 to 1963, with some figures for the early months of 1964. New tables have been introduced dealing with aspects of population, labour, agriculture and food, road transport and overseas finance. Some new series have been added to existing tables and there have been some substantial revisions, particularly in the tables dealing with public expenditure on social services and housing, expenditure on highways, road and rail transport, and private investment.

Other publications

DIRECTORY TO THE FURNISHING TRADE 1965. 500 pages. Benn Brothers, Ltd. 70s.

SKINNER'S COTTON AND MAN-MADE FIBRES DIRECTORY OF THE WORLD 1965. 912 pages. Thomas Skinner & Co. (Publishers) Ltd. 85s.

INDEX INQUIRIES

Inquiries about the detailed contents of the Journal (*dates on which particular articles, etc., were published*) *should for convenience be made to the Board of Trade Library* (*Sullivan 3400, Ext. 3038*) *who compile the half-yearly index to the Journal.*

Customs and Excise Tariff

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Issued for the convenience of importers and others concerned, this tariff shows the duties of Customs and Excise in operation in the United Kingdom of Great Britain and Northern Ireland on the 1st January, 1961, and the drawbacks and allowances relating thereto. Complete in loose-leaf binder.
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Statistics

The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where otherwise shown

	GROSS DOMESTIC PRODUCT (expenditure estimates)	INDEX OF INDUSTRIAL PRODUCTION	CONSUMERS' INCOME AND EXPENDITURE				FIXED CAPITAL EXPENDITURE					CHANGES IN STOCKS			
			Personal disposable income	Total consumers' expenditure		Retail sales	Total	Selected components				Total	Selected components		
								Manufacturing industry	Distributive and service industries	Dwellings	Public sector excluding dwellings		Manufacturing industry	Wholesalers	Retailers
	at 1958 prices		at current prices		at 1958 prices	at 1961 prices	at 1958 prices					at 1958 prices			
Base of index	1958	1958	1958	1958	1958	1961	1958	1958	1958	1958	1958	series shown in £ million			
Value in base year, £m.	19,984	—	15,988	15,258	15,258	9,095	3,478	922	688	591	1,205				
1959	104	105	106	105	105	95	108	94	115	113	109	+174	+ 73	+15	+49
1960	109	112	114	110	109	98	119	110	127	129	114	+592	+520	+48	+37
1961	113	114	122	116	111	100	129	130	135	137	121	+319	+230	+36	+29
1962	113	115	127	122	113	101	128	119	130	141	124	+101	+ 33	+22	+39
1963	117	119	135	129	118	103	130	107	131	146	132	+133	+ 89	+15	+30
1963															
1st quarter	113	113	130	125	114	101	115	104	126	101	116	— 20	+ 56	—16	N/C
2nd quarter	116	118	132	128	117	102	129	109	128	150	128	+ 38	— 9	+22	— 5
3rd quarter	116	120	138	130	120	105	135	106	130	164	140	— 36	— 33	—19	— 6
4th quarter	123	124	138	132	121	105	140	109	140	168	143	+151	+ 75	+28	+41
1964															
1st quarter	121	127	141	134	121	106	144	115	145	175	151	+ 96	+ 94	— 4	+ 4
2nd quarter	121	127	143	135	120	105	148	120	144	181	152	+146	+120	+12	+ 1
3rd quarter		127				106		120*	150*				+ 47*	+ 4*	+13
1964															
May	..	127	..	..	..	104	..	..	..	..	..	..	..	..	..
June	..	127	..	..	..	105	..	..	..	..	..	..	..	..	..
July	..	127	..	..	..	105	..	..	..	..	..	..	..	..	..
August	..	127	..	..	..	106	..	..	..	..	..	..	..	..	..
September	..	127	..	..	..	107	..	..	..	..	..	..	..	..	..
October	..	129*	..	..	..	109	..	..	..	..	..	..	..	..	..

	ORDERS		PRICES AND COSTS					LABOUR						IM-PORTS	EX-PORTS	BAL-ANCE OF PAY-MENTS: current balance
	Engineering industries: orders on hand†	Textiles and clothing industries: orders on hand†	Index of retail prices		Wholesale price index: non-food manufacturing industry		Hourly wage rates: all industries and workers†	Wholly unemployed excluding school leavers			Unfilled vacancies for adults					
			Index†	% change on year earlier	Basic materials and fuel used†	Manufactured products: home sales†		Mid-month or monthly average†	Change from previous period†	Normal seasonal change	Mid-month or monthly average†	Change from previous period†	Normal seasonal change	at current prices		
	at 1958 prices															
Base of index	Dec. 1958	Apr. 1959	Jan. 17, 1956 (Derived series from January 1963)		1954	1954	Jan. 31, 1956	series shown in thousands						1958	1958	series shown in £ million
Value in base year, £m.	..	..	—		—	—	—							3,748	3,176	
1959	101	135	109·6	+0·6	103·4	114·2	117·4	433	+ 31	..	157	+21	..	106	105	+153
1960	117	136	110·7	+1·0	104·5	116·0	122·5	337	— 96	..	212	+55	..	121	112	—258
1961	120	104	114·5	+3·4	104·4	119·1	130·3	305	— 32	..	213	+ 1	..	117	116	— 1
1962	115	100	119·3	+4·2	103·0	120·6	136·2	419	+114	..	149	—64	..	120	119	+115
1963	135	117	121·7	+2·0	104·5	122·0	141·3	502	+ 83	..	144	— 5	..	129	128	+113
1964								362	—140	..	221	+77				
1963																
1st quarter	117	100	121·4	+3·1	103·6	121·4	139·4	627	+136	+42	113	— 7	— 5	120	124	+ 82
2nd quarter	123	105	122·1	+1·6	104·2	121·8	140·9	504	—123	—58	147	+34	+33	127	127	+ 34
3rd quarter	130	100	121·3	+1·3	104·2	122·1	141·5	428	— 76	—34	157	+10	+ 6	132	131	+ 2
4th quarter	135	117	122·1	+2·1	106·1	122·6	143·3	450	+ 22	+50	157	Nil	—34	136	132	— 5
1964																
1st quarter	140	121	123·2	+1·5	107·9	124·0	145·8	445	— 5	+42	182	+25	— 5	145	134	— 70
2nd quarter	148	125	125·5	+2·8	107·8	125·0	147·4	355	— 90	—58	230	+48	+33	147	133	—109
3rd quarter	155*	113*	126·5	+4·3	108·6*	125·7*	149·3	311	— 44	—34	242	+12	+ 6	147	132	—127
4th quarter								336	+ 25	+50	228	—14	—34			
1964																
May	147	126	125·7	+2·9	107·6	125·1	147·4	357	— 37	—23	227	+15	+ 9	144	140	..
June	148	125	126·2	+3·4	107·8	125·2	148·2	315	— 42	—33	251	+24	+13	152	132	..
July	151*	120*	126·2	+4·0	108·1	125·5	149·0	303	— 12	—15	250	— 1	+ 3	138	125	..
August	153*	117*	126·7	+4·7	108·6	125·7	149·3	314	+ 11	+10	239	—11	— 9	153	140	..
September	155*	113*	126·7	+4·4	109·1*	126·0*	149·7	315	+ 1	+11	239	Nil	— 7	151	131	..
October	157*	119*	126·8	+4·1	110·0*	126·1*	149·8	332	+ 17	+27	233	— 6	—12	146	133	..
November			127·8	+4·6	110·4*	126·2*	150·7	338	+ 6	+19	230	— 3	—16	152	135	..
December								337	— 1	— 1	222	— 8	—11			..

† NOT seasonally adjusted. * Provisional.

UNITED KINGDOM OVERSEAS TRADE

Unit value and volume index numbers for November

Unit value index numbers of imports and exports (Table 1)

IN NOVEMBER the import and export unit value indices and terms of trade were unchanged from the October levels of 107, 107 and 100 respectively (1961=100).

Although the overall import unit value index was unchanged there was a further increase in the index for manufactured goods, due mainly to rises in the prices of semi-manufactures of non-ferrous metals. The manufactures index has risen five per cent this year, very largely as a result of the increases in price of these metals. The index for basic materials fell by one half per cent.

There was no change in the overall export unit value index or the index for manufactured goods. Within the manufactured goods class there was an increase of almost one and a half per cent in the index for metals and again, much of the increase in this index in 1964 has been due to the increase in prices of manufactures of non-ferrous metals.

The decline in the index for non-manufactured goods continued, with a fall in November of some one and a half per cent in the index.

Volume of Imports and Exports (Table 2)

The volume of imports has continued at a high level in recent months. In the last three months their volume was slightly more than in the previous three and 10 per cent more than a year earlier. Imports of basic materials which have been falling recently were 1 per cent more than in the previous three months. Imports of manufactured goods continue to fall, and in the last three months their volume was 2 per cent less than in the previous three. Imports of fuel which had been easing back rose sharply in the last three months and were 6 per cent higher than in the previous three. Imports of food which have been rising throughout the year, continued at a high level and were 1 per cent more in volume in the last three months.

Exports seem to be levelling out following the downward tendency in the middle of the year. In the last three months their volume was 1 per cent more than in the previous three. There was very little change in the volume of exports of manufactured goods as a whole; exports of machinery and transport equipment rose by 3 per cent in the last three months as did exports of textiles, but exports of metals and metal manufactures fell by 9 per cent. Exports of chemicals have not maintained their growth and in the last three months their volume was a little less than in the previous three; they had risen sharply in the third quarter.

In the last three months the volume of exports of non-manufactures was 1 per cent more than in the previous three, though their value was 3 per cent less owing to the decline in the prices of these exports.

NOTE: This series of index numbers based on 1961=100 was introduced in the *Board of Trade Journal* of September 13, 1963; an account of the method of construction of the index numbers was published in the September, 1963 issue of Economic Trends.

(*Tables on next page*)

British film fund agency

THE BRITISH Film Fund Agency has published the following information for the seven weeks ended November 28, 1964:

Distributors' earnings submitted:		
High cost films	£1,067,649	
Low cost films:		
Eligible (after multiplying by 2½)	£38,946	
Not eligible for 2½ times rental	£5,322	
		£1,111,917
Films of less than 3,000 feet (after multiplying by 2½)		£90,302
		£1,202,219
Levy collections paid to Agency by H.M. Customs and Excise to November 30, 1964, approximately covering entertainments to November 7, 1964, together with an estimate of collections for entertainments for the three weeks ended November 28, 1964		£634,200

The first interim allocation for the eighth distribution period will be at the rate of 40 per cent.

Business Monitor: Production Series

THE FOLLOWING TITLES and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from HM Stationery Office, PO Box 569, London, S.E.1:

Monthly at £1 a year, post free:

Rotating Electrical Machinery for August, 1964.
Motor Cycles, Three-wheel Vehicles, Pedal Cycles and Parts for October, 1964.
Industrial Fork-lift & Works Trucks and Tractors for October, 1964
Footwear for October, 1964.
Refrigerating Machinery for October, 1964.
Wheeled Tractors for October, 1964.
Electric Lamps for October, 1964.
Salt for October, 1964.
Processed Man-made Continuous Filament Yarns for October, 1964.
Timber: Softwood, Hardwood, Plywood for November, 1964.

Quarterly at 7s. 6d. a year, post free:

Scientific, Industrial Instruments and Apparatus for July-September, 1964.
Photographic Equipment for July-September, 1964.

Registrations of British and foreign films

The following are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday January 1, 1965.
Where the title appears in italics the film forms part of a series. Br/E indicates that the film is a British quota film.

Title of film	Registered in the name of	Maker's Name	Registered No.	Playing Time Minutes	Date of Registration
		BRITISH			
Mining Review No. 5 – 18th year	Data Film Distributors Ltd.	National Coal Board	Br/E 30036	10	December 30
Pathe Pic. Series 521/533: *Pathe Pic. No.* 525	Warner-Pathe Distributors Ltd.	Associated British Pathe Ltd.	Br/E 30037	8	December 31
Movietone News 1856	Twentieth Century Fox Film Co. Ltd.	British Movietonews Ltd.	Br/E 29893	7	January 1
Movietone News 1856A	" "	" "	Br/E 29894	8	January 1
Pathe News 65-1	Warner-Pathe Distributors Ltd.	Associated British-Pathe Ltd.	Br/E 29945	7	January 1
		FOREIGN			
She loved to be Bad	E. J. Fancey Productions Ltd.	Artemide Cinematographica Productions Ltd. Italy.	F 30035	101	December 28
Nightmare in the Sun	S.F. (Film) Distributors Ltd.	Afilmco Incorporated	F 30038	81	December 31

United Kingdom import and export unit value index numbers (1)

TABLE 1 (1961 = 100)

	Imports					Exports								(2) Terms of Trade
								Manufactured Goods (5 to 8)						
	Total	Food, Beverages and Tobacco [0 and 1]	Basic Materials [2 and 4]	Fuels [3]	Manufactured Goods [5 to 8]	Total	Non-Manufactures [0 to 4]	Total	Chemicals [5]	Textiles (3)	Metals (4)	Machinery and Transport Eqpt. [7]	Other	
Weights . . .	1,000	338	230	110	318	1,000	129	838	89	67	126	442	114	
1954 . . .	104	108	104	110	98	91	105	89	114	95	90	83	87	87
1955 . . .	108	109	108	112	106	92	106	90	114	95	93	85	89	86
1956 . . .	110	109	111	119	107	95	112	93	113	94	99	88	92	87
1957 . . .	111	109	115	138	100	100	122	96	114	96	102	92	94	89
1958 . . .	103	104	100	120	96	99	108	97	109	96	103	95	94	96
1959 . . .	102	105	98	111	98	98	103	97	108	92	99	97	95	96
1960 . . .	102	104	101	104	101	100	102	99	104	96	101	99	97	97
1961 . . .	100	100	100	100	100	100	100	100	100	100	100	100	100	100
1962 . . .	99	102	96	98	99	101	99	102	98	100	101	103	102	102
1963 . . .	103	111	97	97	101	104	103	104	100	102	102	106	104	101
1962 1st quarter .	100	101	98	100	99	101	101	102	98	100	102	102	101	102
2nd quarter .	100	102	97	99	99	101	100	101	96	101	103	102	100	101
3rd quarter .	100	102	95	99	101	101	99	102	96	101	102	103	101	102
4th quarter .	100	105	94	98	101	102	99	102	97	100	102	104	102	101
1963 1st quarter .	102	107	95	98	101	103	100	103	98	102	102	104	104	101
2nd quarter .	103	110	98	99	101	103	101	103	99	102	102	105	104	100
3rd quarter .	103	111	97	98	101	104	104	104	100	103	102	106	104	101
4th quarter .	105	117	99	96	102	105	105	105	102	103	103	106	105	100
1964 1st quarter .	107	118	102	96	103	105	107	105	101	105	104	106	105	98
2nd quarter .	107	115	103	96	104	106	108	106	101	107	105	107	106	99
3rd quarter .	106	113	103	94	106	107	108	107	101	107	107	107	107	101
1962 September .	100	103	94	98	101	102	98	102	97	102	102	103	102	102
October .	101	106	94	98	101	102	99	102	98	100	102	104	103	101
November .	100	105	94	97	101	101	98	102	98	99	101	104	101	101
December .	100	105	95	99	101	102	99	103	96	100	102	105	104	102
1963 January .	101	106	94	98	101	102	100	103	97	100	103	104	103	101
February .	102	107	96	98	101	103	100	103	99	102	102	104	105	101
March . .	102	108	96	98	102	103	101	103	99	102	102	104	104	101
April . .	102	107	97	98	101	103	100	103	100	102	102	105	103	101
May . .	103	109	98	99	101	103	101	103	99	102	102	105	103	100
June . .	104	113	97	99	101	104	102	104	99	102	102	106	104	99
July . .	103	111	97	99	101	104	103	104	99	103	102	106	104	101
August. .	103	110	97	98	101	104	105	105	100	102	102	106	104	102
September .	103	112	97	97	101	104	104	105	101	103	102	106	105	101
October .	105	116	97	96	101	105	104	105	101	103	102	106	105	100
November .	106	118	99	96	102	105	105	105	101	103	103	106	106	99
December .	106	116	100	95	102	105	106	105	102	104	103	106	105	100
1964 January .	107	118	101	95	102	105	107	105	101	104	104	106	105	99
February .	107	118	102	97	103	105	107	105	101	105	104	106	105	98
March . .	107	117	102	97	104	105	108	105	101	106	104	106	105	98
April . .	106	115	103	97	103	105	108	105	101	106	104	106	105	99
May . .	107	116	103	96	104	106	109	106	101	107	105	107	106	99
June . .	106	114	103	95	105	106	108	106	101	108	106	107	106	100
July . .	106	113	104	95	105	107	109	107	101	108	106	108	107	100
August. .	106	114	102	94	106	107	109	107	101	107	107	107	108	101
September .	106	111	102	94	106	107	107	107	101	108	108	108	107	101
October .	107	113	104	94	107	107	107	107	102	108	109	107	107	100
November .	107	113	103	94	108	107	106	107	102	108	110	107	107	100

(1) The figures in square brackets relate to Section code numbers in the Standard International Trade Classification Revised.
(2) Export Unit Value Index as a percentage of the Import Value Index.
(3) Export List Division 65.
(4) Export List Divisions 67, 68 and 69.

(*Table 2 on next page*)

ADVERTISEMENT INQUIRIES FOR THE JOURNAL

Inquiries from the London Postal Area concerning the insertion of advertisements in the *Board of Trade Journal* should be addressed to **H. M. Stationery Office, Room D.94, Atlantic House, Holborn Viaduct, London, E.C.1 (City 9876 Ext. 147).**

Inquiries from other parts of the United Kingdom should be addressed to **Cowlishaw & Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon Street, London, E.C.3 (City 3718).**

United Kingdom import and export volume index numbers [1]

TABLE 2

(1961 = 100)

	Imports					Exports							
								Manufactured Goods [5-8]					
	Total	Food, Beverages and Tobacco [0 and 1]	Basic Materials [2 and 4]	Fuels [3]	Manufactured Goods [5-8]	Total	Non-Manufactures [0-4]	Total	Chemicals [5]	Textiles (2)	Metals (3)	Machinery and Transport Eqpt. [7]	Other
1954	73	82	96	63	50	82	83	79	57	141	75	75	82
1955	82	88	102	75	63	87	85	86	65	135	86	82	90
1956	81	90	99	71	63	92	89	91	69	129	97	89	90
1957	84	93	103	70	66	93	88	93	74	128	100	91	91
1958	84	98	92	76	67	90	88	90	71	109	93	90	89
1959	90	98	98	88	77	93	90	93	81	109	99	92	91
1960	102	100	107	96	103	98	92	98	93	109	98	97	96
1961	100	100	100	100	100	100	100	100	100	100	100	100	100
1962	103	104	96	112	104	102	110	101	107	99	100	100	103
1963	107	102	101	120	113	108	120	106	113	101	100	107	110
Unadjusted													
1962 2nd quarter	103	107	94	110	104	106	107	107	111	102	103	108	107
3rd quarter	102	100	96	121	102	98	109	96	105	93	96	93	102
4th quarter	104	101	101	116	107	105	119	102	110	102	102	99	107
1963 1st quarter	103	99	97	125	106	107	115	106	109	100	98	111	100
2nd quarter	106	102	94	126	112	110	123	109	116	102	101	111	109
3rd quarter	107	101	105	120	110	102	117	101	111	99	94	98	111
4th quarter	113	106	110	117	121	113	127	110	117	105	105	109	118
1964 1st quarter	119	106	107	126	139	113	115	113	125	106	102	115	115
2nd quarter	121	103	109	133	144	114	116	114	127	109	109	113	119
3rd quarter	116	103	105	127	134	101	104	101	123	99	96	95	112
1963 November	111	105	105	116	119	111	126	109	119	108	109	105	120
December	111	100	117	122	113	115	126	110	117	104	99	111	117
1964 January	131	120	128	134	145	104	111	104	113	100	99	106	99
February	111	100	98	120	129	112	118	112	124	101	99	114	117
March	114	97	95	123	144	123	116	124	138	115	110	125	130
April	125	102	113	140	152	108	109	108	120	105	105	106	111
May	116	101	103	133	135	125	125	126	141	120	116	125	131
June	122	105	113	127	145	109	114	109	120	100	105	107	115
July	117	104	105	120	138	102	90	104	120	97	97	101	112
August	115	98	111	128	132	107	120	106	137	108	109	95	120
September	117	107	100	133	134	94	101	92	113	91	82	88	104
October	127	111	113	134	150	112	125	111	132	108	101	105	130
November	117	108	107	125	131	114	132	111	127	113	109	105	120
Seasonally adjusted													
1962 2nd quarter	*103*	*107*	*94*	*107*	*103*	*103*	*108*	*103*	*108*	*102*	*101*	*101*	*107*
3rd quarter	*106*	*106*	*97*	*120*	*107*	*103*	*115*	*102*	*108*	*97*	*103*	*100*	*103*
4th quarter	*103*	*98*	*100*	*117*	*107*	*102*	*112*	*101*	*109*	*99*	*99*	*100*	*103*
1963 1st quarter	*102*	*96*	*96*	*121*	*104*	*106*	*114*	*105*	*107*	*97*	*98*	*108*	*103*
2nd quarter	*106*	*103*	*94*	*123*	*110*	*107*	*125*	*104*	*113*	*102*	*99*	*103*	*109*
3rd quarter	*109*	*106*	*105*	*117*	*114*	*108*	*122*	*107*	*115*	*103*	*101*	*105*	*113*
4th quarter	*111*	*102*	*109*	*119*	*121*	*110*	*119*	*109*	*117*	*103*	*101*	*110*	*114*
1964 1st quarter	*118*	*104*	*108*	*125*	*137*	*112*	*115*	*111*	*123*	*103*	*102*	*111*	*119*
2nd quarter	*120*	*103*	*109*	*131*	*141*	*110*	*116*	*109*	*123*	*107*	*105*	*105*	*118*
3rd quarter	*120*	*109*	*106*	*126*	*140*	*108*	*110*	*107*	*129*	*104*	*104*	*103*	*114*
1963 November	*111*	*104*	*106*	*118*	*119*	*108*	*115*	*108*	*119*	*103*	*105*	*105*	*114*
December	*116*	*103*	*119*	*133*	*125*	*115*	*126*	*114*	*118*	*104*	*101*	*117*	*118*
1964 January	*119*	*110*	*112*	*122*	*133*	*104*	*111*	*102*	*112*	*100*	*99*	*101*	*105*
February	*117*	*103*	*108*	*127*	*134*	*116*	*121*	*115*	*127*	*101*	*102*	*117*	*124*
March	*117*	*97*	*104*	*125*	*144*	*117*	*114*	*117*	*129*	*108*	*105*	*116*	*127*
April	*119*	*98*	*111*	*131*	*143*	*106*	*111*	*105*	*119*	*106*	*103*	*100*	*113*
May	*117*	*102*	*105*	*130*	*134*	*116*	*120*	*115*	*128*	*114*	*105*	*112*	*124*
June	*124*	*109*	*112*	*131*	*146*	*108*	*118*	*106*	*120*	*102*	*105*	*102*	*117*
July	*112*	*102*	*99*	*115*	*129*	*102*	*98*	*103*	*121*	*97*	*98*	*100*	*108*
August	*125*	*111*	*112*	*130*	*148*	*114*	*123*	*113*	*143*	*111*	*119*	*104*	*120*
September	*123*	*113*	*106*	*134*	*143*	*107*	*108*	*106*	*124*	*105*	*94*	*105*	*113*
October	*117*	*101*	*107*	*129*	*137*	*108*	*114*	*108*	*130*	*105*	*96*	*104*	*120*
November	*122*	*111*	*113*	*134*	*136*	*111*	*120*	*109*	*128*	*109*	*103*	*106*	*114*

(1) The figures in square brackets relate to Section code numbers in the Standard International Trade Classification Revised.
(2) Export List Division 65. (3) Export List Divisions 76, 68 and 69.

United Kingdom balance of payments in the third quarter of 1964

ON a seasonally adjusted basis the deficit on current account in the balance of payments increased again in the third quarter, though by considerably less than in the preceding quarters, to £127 million. Imports rose, though very much less than in the early part of the year, and there was a slight fall in exports. These small changes led to an increase of some £20 million in the deficit on visible trade. Invisible earnings remained at much the same level as in the first half of the year.

The recorded figures for both visible trade and invisible earnings in the third quarter are adversely affected by seasonal factors. The seasonal effect of holidays is much more marked on exports than on imports; the unadjusted deficit on visible trade thus rose substantially in the third quarter. There was only a small surplus on invisibles mainly because expenditure on travel abroad is concentrated in the third quarter whilst earnings from overseas visitors are more evenly spread through the year. The recorded deficit on current account consequently rose to £183 million, compared with £67 million in the seasonally favourable second quarter.

The balance on long-term capital account showed net investment abroad of £100 million in the third quarter, rather less than in the second quarter but still well above the rate of previous years. The net outflow of official long-term capital rose as loan repayments were made by the United Kingdom. Net investment abroad by the oil companies was below the exceptional level in the second quarter although continuing at a high rate. Other flows of private capital showed little change.

The identified balance on current and long-term capital accounts in the third quarter was a deficit of £283 million. The balance of monetary movements was adverse to the extent of £248 million. The reserves fell by £59 million and net liabilities in both sterling and non-sterling currencies rose substantially. At the end of September these liabilities included short-term assistance amounting to £71 million received from a number of overseas central banks in support of the reserves, an increase during the quarter of £66 million. There was a positive balancing item amounting to £35 million.

More detailed information on the balance of payments in the third quarter is given in the December, 1964, issue of *Economic Trends*, published on January 1, by HM Stationery Offices, price 6s. 0d.

Current Account – seasonally adjusted

(£ million)

	Imports (f.o.b.)	Exports and re-exports (f.o.b.)	Visible balance	Invisible balance	Current balance
1961 1st Quarter	1,041	977	— 64	+40	— 24
2nd Quarter	1,107	964	— 53	+29	— 24
3rd Quarter	977	979	+ 2	+32	+ 34
4th Quarter	984	972	— 12	+25	+ 13
1962 1st Quarter	985	969	— 16	+55	+ 39
2nd Quarter	1,017	1,013	— 4	+48	+ 44
3rd Quarter	1,040	1,005	— 35	+32	— 3
4th Quarter	1,024	1,007	— 17	+52	+ 35
1963 1st Quarter	1,016	1,039	+ 23	+59	+ 82
2nd Quarter	1,069	1,063	— 6	+40	+ 34
3rd Quarter	1,111	1,087	— 24	+26	+ 2
4th Quarter	1,139	1,097	— 42	+37	— 5
1964 1st Quarter	1,216	1,108	—108	+38	— 70
2nd Quarter	1,250	1,115	—135	+26	—109
3rd Quarter	1,262	1,106	—156	+29	—127

Mr. George Brown's statement on reported price rises

THE FOLLOWING statement was issued by Mr. George Brown, First Secretary of State and Minister for Economic Affairs, on January 4:

'Mr. George Brown, First Secretary of State, has been disturbed by Press reports of widespread increases in food and other prices. He is proposing to invite representatives of the trade associations to explain the reason why the increases were necessary. In inviting them to do so, he is following the same practice that is adopted when price increases are proposed in the public sector.'

Gold and convertible currency reserves in December 1964

THE GOLD and convertible currency reserves fell by £10 million to stand at £827 million on December 31, 1964. During the month, loan service payments amounting to some £5 million were made to the United States and Canada.

In addition to the equivalent of £357 million drawn from the IMF on December 2 under the standby arrangement, the equivalent of a further £28 million was provided by Switzerland under a parallel arrangement. £18 million of this sum was used to repay the loan made by Switzerland to the United Kingdom in 1961.

Overdrafts of nationalized industries

HM TREASURY announce that the total bank overdrafts of the nationalized industries at December 16, 1964 amounted to £82·8 million, of which £74·2 million were from the clearing banks and £8·6 million from the Scottish banks.

Official Receiver appointments

INCLUDED in the notices about Official Receiver appointments which appeared in the *Board of Trade Journal* on January 1, 1965, page 10, the following paragraphs were incorrect.

'These changes are consequential upon the transfer of the County Court of Tunbridge Wells from the Brighton office to the Croydon office.'

'These changes are consequential upon the transfer of the County Courts of Warrington and Wigan from the Liverpool office to the Manchester A office.'

These paragraphs should have read.

'These changes are consequential upon the administration of Insolvency matters in the Tunbridge Wells County Court being transferred from the Official Receiver at Brighton to the Official Receiver at Croydon.'

'These changes are consequential upon the administration of Insolvency matters in the Warrington and Wigan County Courts being transferred from the Official Receiver at Liverpool to the Official Receiver at Manchester A.'

Summary balance of payments

(£ million)

	Imports (f.o.b.)	Exports and re-exports (f.o.b.)	Visible balance	Invisible balance	Current balance	Balance of long-term capital (1)	Balance of current and long-term capital transactions	Balancing item	Balance of monetary movements (1)
1958	3,366	3,407	+ 41	+304	+345	—192	+153	+ 49	—202
1959	3,624	3,522	—102	+255	+153	—259	—106	— 67	+173
1960	4,119	3,733	—386	+128	—258	—188	—446	+256	+190
1961	4,019	3,892	—127	+126	— 1	+ 50	+ 49	— 29	— 20
1962	4,066	3,994	— 72	+187	+115	—107	+ 8	+ 84	— 92
1963	4,335	4,286	— 49	+162	+113	—155	—42	—109	+151
1963									
1st Quarter	1,040	1,057	+ 17	+ 17	+ 94	— 63	+ 31	— 5	— 26
2nd Quarter	1,068	1,087	+ 19	+ 49	+ 68	— 10	+ 58	— 39	— 19
3rd Quarter	1,077	1,017	— 60	+ 18	— 42	— 31	— 73	— 1	+ 74
4th Quarter	1,150	1,125	— 25	+ 18	— 7	— 51	— 58	— 64	+122
1964									
1st Quarter	1,244	1,125	—199	+ 70	— 49	— 93	—142	+ 47	+ 95
2nd Quarter	1,255	1,152	—103	+ 36	— 67	—120	—187	+ 27	+160
3rd Quarter	1,217	1,030	—187	+ 4	—183	—100	—283	+ 35	+248

(1) Assets: increase —, decrease +. Liabilities: increase +, decrease —.

Government surplus sales by auction

MINISTRY OF DEFENCE (ARMY DEPT.)

1965	Stores	Location	Auctioneers
Jan. 14	Machine tools, plant and miscellaneous stores.	Technical Stores Sub-Depot, Old Dalby, Leics. (*Sale at Melton Mowbray.*)	Shouler & Son (Dept. L), 1 Norman Street, Melton Mowbray, Leics. (Tel. 3081).
Jan. 19-20	Machine tools and miscellaneous stores including lathes; thread millers; riveting machines; gear cutters; drilling machines; chain pulley blocks; welding plant; transformers; nuts and bolts; lead; laboratory equipment; leather tool bags; woollen drawers and vests; B.D. blouses; greatcoats, etc.	Ordnance Storage and Disposal Depot, Ruddington, near Nottingham.	Walker, Walton & Hanson (Dept. L), Byard Lane, Bridlesmith Gate, Nottingham. (Tel. 54272).
Jan. 26-27	Machine tools; industrial equipment and miscellaneous stores including S.S. and S.C. quick change gear, precision and other lathes; universal and surface grinders; radial drilling machine; horizontal, vertical and universal milling machines; double drum sheepsfoot rollers; diesel and petrol self-propelled rollers; 2½ tons diesel crawler crane; 1-ton Chaseside and 1-ton manual cranes; winches; 2 in./8 in. centrifugal water pumps; auto scythes; 5-ton tipper trucks; wireless and electronic equipment and stores; 550 secondary batteries 24V 85AH; copper conductors; blankets; boots and shoes; blouses; greatcoats; leather jerkins; pyjama jackets and trousers; B.D. trousers; curtains; carpets; mixed rags; woollen rags; old canvas; old webbing; 3,400 pocket watches; 200 wrist watches; furniture, etc.	Ordnance Disposal Depot, Royal Arsenal, Woolwich, London, S.E.18.	Fuller, Horsey, Sons & Cassell (Dept. L), 10 Lloyds Avenue, London, E.C.3. (Tel. Royal 4861).
Feb. 2	Plant; machine tools; steel helmets; clothing, etc.	Ordnance Storage Depot, Yeadon, and other locations. (*Sale at Cheetham Town Hall, Manchester.*)	J. H. Norris & Son (Dept. L), 380 Deansgate, Knott Mill, Manchester, 3. (Tel. Deansgate 3176).
Feb. 9	Motor-cyclists boots; breeches; leggings and jackets; textiles; hand tools; nuts, bolts and rivets; oil cooking stoves; paint, etc.	Central Ordnance Depot, Bicester, Oxon.	Midland Marts Ltd. (Dept. L), Market Square, Bicester. (Tel. 73).

Catalogues for each sale shown above may be obtained from the appropriate auctioneer 14 days prior to the date of sale. Price 1s. 0d. (*Postal Orders only*).

MINISTRY OF DEFENCE (AIR FORCE DEPT.)

1965	Stores	Location	Auctioneers
Jan. 21	Miscellaneous stores and equipment	No. 25 Maintenance Unit, Royal Air Force, Hartlebury.	Nock & Joseland (AFD1), Bank Buildings, Kidderminster, Worcs. (Tel. Kidderminster 2053).

The above sale will include clothing and footwear; greatcoats, jackets, trousers; woollen pullovers, denim and flying clothing, khaki drill clothing, oilskin clothing, groundsheets, WRAF clothing, etc.; black leather flying boots, brown ankle boots, black boots, canvas shoes, etc.; electrical equipment including motors, generators, alternators, regulators, fans, meters, switchgear, cable, spares; cameras and photographic equipment including aircraft cameras, Newman Sinclair 35 mm. cine cameras, Specto 16 mm. projectors, Kodak Supermatic, Contax and Micro press cameras, etc.; general stores including binoculars, rubber dinghies, auxiliary parachutes, fire extinguishers; gymnasium equipment; barrack and office furniture (chairs, tables, cupboards, sideboards – bureaus, desks, filing cabinets, etc.), mattresses, bedsteads, kitchen utensils, etc.

Jan. 21	Sale will include Atkinson buildings 362 ft. by 212 ft., 167 ft. by 77 ft., 122 ft. by 77 ft. (with maple floor), 92 ft. by 77 ft.; Romney and Seco huts, six 12,000-gallon underground petrol tanks; large quantity of copper piping; radiators, calorifiers and miscellaneous stores – approximately 300 Lots in excellent condition.	Royal Air Force, Langar	Walker, Walton & Hanson (AFD1), Byard Lane, Bridlesmith Gate, Nottingham. (Tel. 54272-8).
Feb. 10	Miscellaneous stores and equipment	No. 16 Maintenance Unit, Royal Air Force, Stafford.	South & Stubbs (AFD1), 28 Eastgate Street, Stafford. (Tel. Stafford 2331).
Feb. 17	Miscellaneous stores and equipment	No. 7 Maintenance Unit, Royal Air Force, Quedgeley.	Bruton Knowles & Co. (AFD1), Albion Chambers, King Street, Gloucester. (Tel. Gloucester 21267).

Notice: Prospective buyers are advised that the next sale advertised for No. 14 Maintenance Unit, Royal Air Force, Carlisle, will not take place on January 28, 1965, as previously advertised.

Catalogues for the above sales may be obtained within 14 days of the advertised date of the sale on application to the auctioneers. Catalogues for sales held at Maintenance Units cost 1s. 0d. each (*Postal Orders only*), all other catalogues free.

(*Continued at foot of page* 67)

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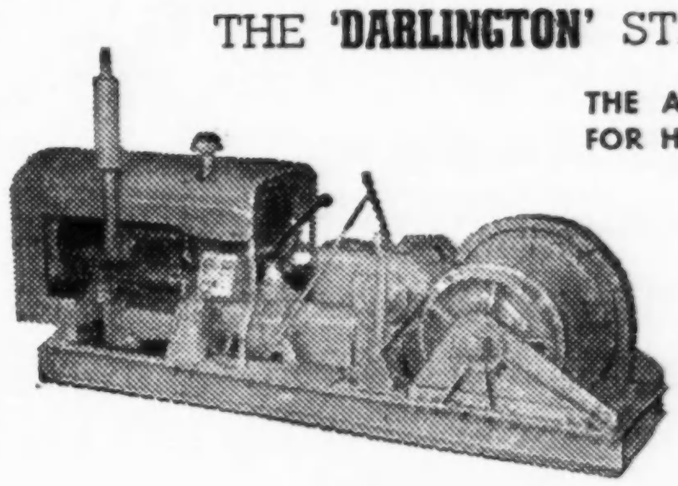

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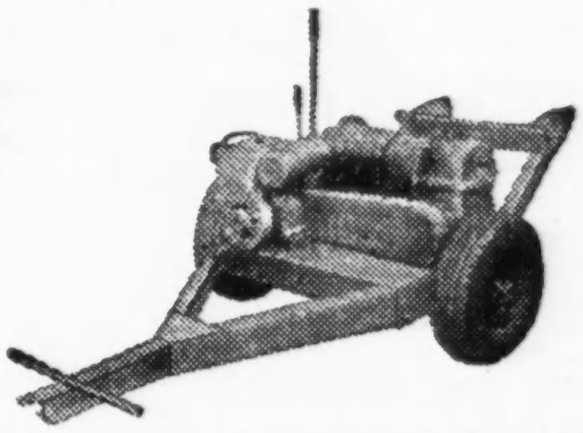

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600,000 Buyers will visit "Gateway to Common Market"

That is the number expected at the LYON INTERNATIONAL TRADE FAIR in March. It is the most important in France and among the largest in Europe. Buyers and exhibitors will converge on Lyon from all over the world.

The Board of Trade and the Building and Engineering Centre of Birmingham will be among British exhibitors, some of whom have profited considerably from previous fairs. An export manager claimed, "We achieved more in a few days than we could have done in months of negotiations." British buyers too, with an eye for a new foreign product, have negotiated successful import agreements.

Sections are devoted to hardware, lighting, office equipment, camping, woodworking and agricultural machinery, Public Works, food, wines, spirits, luxury goods and a number of other categories. British buyers are encouraged with Trade Buyer privileges and 20 per cent reduction on French railways. Advice can also be given on all-inclusive travel.

For a booklet with full details on this, and other Fairs for toys and furniture at Lyon, write to **EXHIBITIONS AND TRADE FAIRS LTD., 10, Clifford Street, London, W.1.**

Exhibitions and Fairs

British Week Milan, 1965

BRITISH AND ITALIAN commercial interests are working closely together to ensure that the British Week in Milan in October 1965 will be one of this country's most effective selling drives since the war. Together the Board of Trade and the Export Council for Europe, in co-operation with the Commercial Department of the British Consulate-General and the British Chamber of Commerce in Milan and a growing number of British manufacturers and Italian retailers, are planning to make this the biggest export promotion for British goods to date.

The Milan Week will be the fourth in the series so far staged by the Board of Trade and the Export Council to bring British-made goods to the point of direct sale in Europe's increasingly affluent consumer market. Results now under analysis show that the British Weeks held in 1964 (in Dusseldorf in May and in three cities in Denmark including Copenhagen in September) were among the most commercially successful British exporters have ever had.

Hitherto in this series of new-style British Weeks one preliminary stage has been a display of samples of British goods some months before the actual Week – to put products on show for retail and wholesale buyers and to give British firms a chance to show what they have to sell. For Milan a new plan has been announced. Because of the special retail distribution in Milan a different pattern of approach has been selected by the organizers. Milan has only two large departmental stores, but it also has between 35,000 and 40,000 shops of which a very large proportion are speciality shops, whose owners and managers have little knowledge of the full range of merchandise this country has to offer. Instead, therefore, of a single Samples Display, individual industries are being asked to get in contact with the Milan Wholesalers' Federation (the Unione Commercianti) and the British Chamber of Commerce in Milan to co-operate in staging separate displays for different commodity groups. The suggested displays would last for only two days each and would be held in premises owned by the Unione Commercianti who ask no more than the cost of transporting the British representative and his samples.

The Export Council for Europe has now circulated news of this proposal to upwards of 60 British trade associations in the consumer and consumer durable goods field, **asking for answers by January 15.** Dates for displays, it is **s**uggested, should lie within February-May, consistent with industry needs and Italian requirements. Each trade association will be provided with a list of proposed dates and invited to contact the Export Council with their individual views.

British Week in Milan—correction

THE CAPTION to the picture in the *Board of Trade Journal* of December 25, 1964, page 1375, should have read: 'Mr. A. R. Glen, chairman of the Export Council for Europe, is seen speaking at the conference at the Milan Chamber of Commerce . . .' and not as given.

CHANGES IN TRADE FAIRS AND EXHIBITIONS ANNOUNCEMENTS

BECAUSE *of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below*:

	Date last published	Date next published
Outside Europe ...	*Jan. 1*	*April 2*
Europe	*Dec. 4*	*Mar. 5*
United Kingdom ...	*Nov. 6*	*Feb. 5*

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Promotion and Fairs Branch, Queen Anne's Mansions, Queen Anne's Gate, S.W.1. (Tel. Abbey 7877, Ext. 3557, Germany and Scandinavia; 2783, France, Italy, Benelux, Switzerland, Austria, Finland, Greece, Turkey and Middle East; 3558, United Kingdom and Rest of the World) will be glad to answer general inquiries, but applications should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Promotion and Fairs Branch can also provide information about other events which, owing to space limitation, are not included in the lists.
** indicates event which is held annually at approximately the time stated.*
† indicates event which is held alternate years at approximately the time stated.

Amendments and Additions to Classified Lists

The fairs and exhibitions given below are amendments and additions to the full lists published in the *Board of Trade Journal* on January 1, December 4, and November 6, respectively.

EUROPE

Amendment:

The *Board of Trade* have been informed that the Berlin-German Industries Fair will be held from September 22-October 3, 1965, and not from September 25-October 10, as shown in the *Boara of Trade Journal* of December 4, 1964.

Additions:

BRUSSELS: EUROPEAN TRADE SHOW OF READY-MADE CLOTHING FOR LADIES AND CHILDREN – January 10-17.
Apply, Centre Professional pour l'expansion de l'industrie de la Confection (C.E.P.C.O. a.s.b.l.) 52 Rue du Progres, Brussels.

BRUSSELS: INTERNATIONAL INVENTORS EXHIBITION – March 5-14.
Apply, Institute of Patentees and Inventors, 2-8 Victoria Street, London, S.W.1. (Tel. Abbey 1616).

CASABLANCA: INTERNATIONAL TRADE FAIR – April 29-May 16.
Apply, M. Mohamed Dadoun, Foire Internationale de Casablanca, 7 rue Jules Mauran, Casablanca.

LIEGE: INTERNATIONAL MINING AND INDUSTRIAL MACHINERY FAIR – May 22-June 7.
Apply, R. C. Liebman, 178 Fleet Street, London, E.C.4. (Tel. City 5889).

MESSINA: INTERNATIONAL TRADE FAIR – August 8-22.
Apply, Ente Autonomo Fiera di Messina, Viale Liberta, Messina.

TURIN: INTERNATIONAL CLOTHING EXHIBITION MART (S.A.M.I.A.) – September 3-6.
Apply, Mrs. Ruth Stewart, 12 Montagu Mansions, York Street, London, W.1. (Tel. Hunter 4100).

BRUSSELS: EUROPEAN MACHINE TOOL EXHIBITION – September 3-12.
Apply, Machine Tool Trades Association, 25-28 Buckingham Gate, London, S.W.1. (Tel. Abbey 2141).

ZURICH: OFFICE EQUIPMENT EXHIBITION (B.U.F.A.) – September 7-11.
Apply, President, N.C.R. Company, P.O. Box 8023, Zurich.

LAUSANNE: SWISS NATIONAL AUTUMN FAIR – September 11-26.
Apply, Swiss Embassy, 18 Montagu Place, Bryanston Square, London, W.1. (Tel. Paddington 0701).

BOLZANA: INTERNATIONAL SAMPLES FAIR – September 17-27.
Apply, Fiera di Bolzano, Via Roma 18, C.P. 297, Bolzano.

HELSINKI: FINNISH INDUSTRIES FAIR – September 17-29.
Apply, The Finnish Fair (Suomen Messut). Helsinki Exhibition Centre, Messuhallit, Helsinki.

PARMA: INTERNATIONAL PRESERVED FOOD AND FOOD PACKAGING EXHIBITION – September 20-30.
Apply, Italian Chamber of Commerce, 31 Old Burlington Street, London, W.1. (Tel. Regent 2411).

LYONS: FURNITURE FAIR (MEUROPAM) – October 2-5.
Apply, Robert Brandon & Partners Ltd. 10 Clifford Street, London, W.1. (Tel. Regent 0511).

BRUSSELS. LADIES FASHION EXHIBITION – October 2-7.
Apply, Centre Professional pour l'expansion de l'industrie de la Confection, 52 Rue du Progres, Brussels.

MONTPELIER: INTERNATIONAL VINICULTURAL AND WINE FAIR – October 9-19.
Apply, Foire Internationale de la Vigne et du Vin, 11 bis rue de la Loge, Montpelier.

BRUSSELS: FOOD AND DOMESTIC EQUIPMENT TRADE FAIR – October 30-November 14.
Apply, S.I.M.P.A., 10 Place de Brouckere, Brussels, 1.

COPENHAGEN: INTERNATIONAL FAIR FOR ELECTRONICS, AUTOMATION AND INSTRUMENTS – April 15-24, 1966.
Apply, The Secretariat, 1 Julius Thomsens Plads, Copenhagen V.

GOVERNMENT SALES—continued from page 64.

MINISTRY OF PUBLIC BUILDING AND WORKS

1965	Description of Goods	Location	Auctioneers
Jan. 20 .	Office and domestic furniture, floor coverings, Post Office fittings, blankets, clocks, safes, domestic refrigerators, ladders, tarpaulins and engineering equipment.	Ministry of Public Building and Works, Supplies Division Store, Water Lane, Clifton, York.	Messrs. Lawson, Maskill & Giddings, 11 Blake Street, York. (Tel. York 55353).

Catalogues obtainable direct from auctioneers, price 1s. 0d. View days, January 18 and 19 and morning of sale.

INTERNATIONAL MEN'S & BOYS' WEAR EXHIBITION

Earls Court, London
1 - 5 March, 1965

Daily 9.30 a.m. - 6 p.m.
Last Day 9.30 a.m. - 2 p.m.

IMBEX 65

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For further information please write to:
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Overseas Trade and Exports

British trade prospects in Tunisia, Morocco and Algeria

THE BEST PROSPECT of increasing trade with the Maghreb, so far as Britain is concerned, lies in the supply of capital goods and services for development projects. Opportunities also exist for the establishment of local industries to process or conserve foodstuffs, particularly for export, to manufacture essential consumer goods and to assemble or manufacture semi-capital goods. These are among the recommendations made by a COMET (Council for Middle East Trade) Mission to Tunisia, Morocco and Algeria in September and October, whose reports were published in London on January 5.*

'These three countries,' said Sir Edwin Chapman-Andrews, who led the Mission, 'enjoyed a favourable trade balance with this country to the tune of approximately £10 million in 1963, and this gap is likely to increase further with the rising imports of Algerian natural gas. On top of this they have strong ties with France and the franc. This is something we just have to face, and the purpose of our trail-blazing mission was to look round, realistically but hopefully, for opportunities for increasing British trade. We think we have found these, and we must now encourage and coax British exporters to follow them up.

'Although agriculture supports the great majority of the population, planned economic development is the main concern of the three governments. Therefore, the highest priority is given to development projects capable on the one hand of attracting foreign investment, and on the other of both reducing imports and promoting exports. Joint ventures in any new industrial enterprise can expect an assured home market for these territories if the British partner can offer both long-term finance and an export outlet.

'British financial and technical assistance should, in the opinion of the Mission, be tied to specific development projects (and negotiated on a government to government basis protected by a formal agreement) capable of showing a profitable return in the foreseeable future. Such aid should take the form of free or assisted consultancy services in the initial stage which would most usefully introduce British expertize and technology.

'There is a marked friendliness everywhere towards this country and a keen desire to increase and strengthen trade exchanges. On the other hand economic ties with France are and must for long remain the dominant factor of the economy of these countries, and, if they succeed in obtaining some form of association with the European Economic Community, we must expect their trade with this country to suffer. If we are to hold our own or even gain ground this can be achieved only by British business generally taking a much keener interest in these countries, by visiting them more frequently and spending sufficient time there to investigate possibilities thoroughly.'

The members of the Mission, which was led by Sir Edwin Chapman-Andrews, Massey-Ferguson (Export) Ltd., were: Mr. L. S. Davis, of W. J. Fraser & Co. Ltd. (Chemical Plant Manufacturers); Mr. P. G. Doggett, of the British Bank of the Middle East; Mr. C. W. Wentworth-Stanley, of English Electric Co.; Mr. W. E. Rose, of Frederick E. Rose (London) Ltd. (General Merchants); Mr. K. E. Bayliss, of Davy-Ashmore Export Co. Ltd. Mr. Rose and Mr. Bayliss were nominated by the London Chamber of Commerce. Mr. H. M. Thomson, secretary of COMET, acted as secretary to the Mission.

* Available from COMET, 33 Bury Street, S.W.1. 7s. 6d. each.

TRADE AND FINANCIAL ARRANGEMENTS

Spain and East Germany

IT HAS BEEN reported in the Spanish press that a Trade and Payments Agreement was signed on November 19, 1964, between the Spanish Institute of Foreign Exchange and the Deutsche Notenbank, Berlin, East Germany.

The agreement envisages an exchange of trade to a value of US $7 million in each direction. In the list of Spanish exports the main items are citrus fruit, nuts, rice, hides, casings, cork, ores and machinery. East German exports include heavy machinery, chemical products, fertilizers and cement.

The period covered by the agreement is not mentioned in the Spanish announcement, but it is presumed that the arrangement is valid for one year from the date of signature.

The complete lists of the goods to be exchanged between the two countries may be seen at Export Services Branch, Board of Trade, Room E. 11, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 449 or 450).

Spain and Hungary

THE SPANISH PRESS has reported details of a Trade and Payments Agreement Protocol signed on November 18, 1964, between the Spanish Institute of Foreign Exchange and the National Bank of Budapest.

The agreement provides for an exchange of trade to a value of US $7 million each way.

On the Hungarian exports list the principal items are iron and steel products, chemicals, dyestuffs and dumpers. The Spanish exports list includes citrus fruits, nuts, chemicals and artificial fibres.

The lists of commodities to be exchanged become effective from February 7, 1965. It is presumed that the arrangement will be valid for one year.

These lists may be seen at Export Services Branch, Board of Trade, Room E11, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 449).

Yugoslavia and USSR

HM EMBASSY in Belgrade report that a Protocol to the Yugoslav-Soviet Trade Agreement of 1961 was signed in Moscow on November 11, 1964. The Protocol covers trade exchanges between the two countries in 1965 and envisages a possible increase of about 35 per cent in the level of trade.

The Protocol provides for a two-way exchange of machinery and equipment; for Soviet exports of ferro-alloys, aluminium, watches and cameras, and for Yugoslav exports of tobacco, haberdashery, suiting materials and non-ferrous metals.

At the same time an Agreement was signed covering the purchase by the USSR of Yugoslav ships, and these will include tankers, dry cargo vessels, tugs, mobile suction and other dredgers and floating docks. Deliveries will be spread over five years.

All inquiries relating to this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2617), quoting reference CRE 5515/2/G.

Information for exporters

Brief details are given below of overseas inquiries for British products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the 'Export Service Bulletin'.

The Bulletin, published daily, is available to manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room H35, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 433) (Telex 25977). Copies of particular issues containing further details of the items referred to below can be obtained from the same address by forwarding cash remittance of 2s. per copy with order.

Calls for tender

Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 404 and 406). Please quote reference numbers in all inquiries. The date given is the closing date, and refers to the current year unless otherwise indicated.

*Tender documents are available on loan in those cases marked with an asterisk.**

AUSTRALIA

Air Compressor Plant for Electricity Trust of South Australia. February 25. E.S.B. 37669/64.*

Chlorinating Plant for Engineering and Water Supply Department. February 18. E.S.B. 38120/64.

Construction of Toll Facility for Public Works Department. (Further Information.) Tender documents now available. E.S.B. 37496/64.*

Construction Project: Radial Gates for Townsville City Council. January 25. E.S.B. 37686/64.

Switchgear and Accessories for State Electricity Commission of Victoria. (Further Information.) Closing date postponed to February 2. E.S.B. 34399/64.*

Switchgear, Insulators for Capricornia Regional Electricity Board. February 5. E.S.B. 38322/64.*

Telegraph Equipment for Department of Civil Aviation. January 26. E.S.B. 38177/64.*

Transformers for Snowy Mountains Hydro-Electric Authority. March 17. E.S.B. 38121/64.*

Southern Electric Authority of Queensland:
- **Alternators.** March 22. E.S.B. 37946/64.
- **Generators.** April 7. E.S.B. 37943/64.*
- **Boilers.** April 21. E.S.B. 37944/64.*

BURMA

People's Stores Corporation:
- **Tyres and Tubes.** January 29. E.S.B. 37980/64.*
- **D.D.T.** January 31. E.S.B. 37979/64.*
- **Vehicle Spares.** January 31. E.S.B. 37993/64.*
- **Vehicle Spares.** January 31. E.S.B. 37994/64.*

CEYLON

Cables for Ministry of Land, Irrigation and Power. February 16. E.S.B. 37647/64.*

Laboratory Equipment and Chemicals for Ceylon Petroleum Corporation. January 21. E.S.B. 37646/64.*

Construction of Distribution Line and Sub-Stations for Anuradhapura Preservation Board. April 21. E.S.B. 37942/64.

Jars and Bottles for National Small Industries Corporation. February 11. E.S.B. 37644/64.

Textile Machinery and Accessories for Department of Rural Development and Small Industries. (Further Information.) Tender documents now available for loan. E.S.B. 36902/64.*

Water Supply Schemes for Ministry of Local Government and Home Affairs. January 27. E.S.B. 37649/64.

Ministry of Health:
- **Pharmaceuticals.** (Further Information.) Closing date changed to February 16. E.S.B. 34503/64.*
- **Pharmaceuticals.** (Further Information.) Closing date changed to February 9. E.S.B. 34502/64.*
- **Instrument Sterilisers.** March 23. E.S.B. 37648/64.*

CHILE

Installation of Telecommunication System for Corporación de Fomento de la Producción. (Further Information.) Amended specifications now available. E.S.B. 28019/64.*

COLOMBIA

Instito Nacional de Fomento Municipal:
- **Copper Tubing.** January 21. E.S.B. 37931/64.*
- **Steel Tubes.** January 21. E.S.B. 37930/64.*

CONGO (LEOPOLDVILLE)

Knives for Ministry of Finance. February 16. E.S.B. 38124/64.*

COSTA RICA

Laundry Plant for Caja Costarricense de Seguro Social. January 29. Tender documents in Spanish now available. E.S.B. 38112/64.*

Instituto Costarricense de Electricidad:
- **Hoist and Trolley.** February 6. E.S.B. 37949/64.*
- **Lifting Equipment.** January 29. Tender documents in Spanish now available. E.S.B. 38108/64.*

DENMARK

Refrigerated Semi-Trailers Chassis for Danish Bacon Factories Export Association. March 15. E.S.B. 37661/64.*

ECUADOR

Bridge Construction for Ministry of Public Works. (Further Information.) Closing date postponed February 5. E.S.B. 33853/64.

EGYPT

Egyptian Railways:
- **Iron Round Bars.** January 30. E.S.B. 37912/64.
- **Steel Clips.** February 20. E.S.B. 37913/64.
- **Steel Beams.** (Further Information.) Closing date postponed January 30. E.S.B. 18061/64.

FORMOSA

Central Trust of China:
- **Balsam.** January 23. E.S.B. 37985/64.*
- **Chain Saws.** January 20. E.S.B. 37954/64.*
- **Pump Pipeline Accessories.** January 21. E.S.B. 37986/64.*
- **Synthetic Resins.** January 22. E.S.B. 37987/64.*

GREECE

Dental Equipment for Institute of Social Insurance. January 21. E.S.B. 38131/64.*

Laboratory Equipment for Agricultural Bank of Greece. January 26. E.S.B. 38128/64.*

Lithographic Materials for Ministry of Trade. January 20. E.S.B. 38130/64.*

INDIA

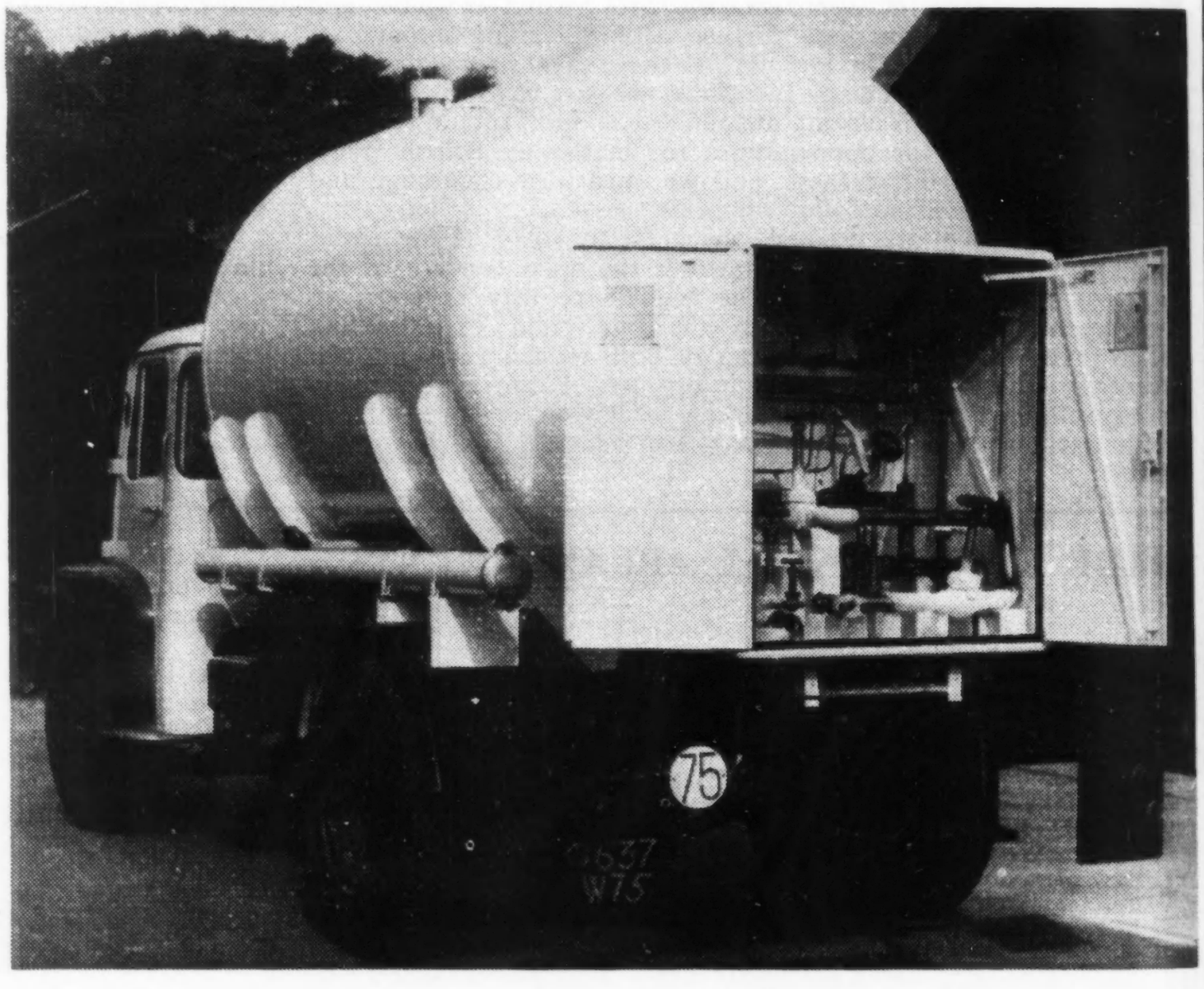
Additives for Indian Oil Corporation Ltd. February 8. E.S.B. 37921/64.

Air Compressors for Stores Purchase Organisation. January 28. E.S.B. 37919/64.

Cable for Calcutta Electric Supply Corporation Ltd. January 22. E.S.B. 37907/64.

Crane for Obra Dam Construction Circle. (Further Information.) Closing date postponed January 30. E.S.B. 28375/64.

(Continued on page 73)



Made by W. P. Butterfield (Engineers) Ltd., of Shipley, Yorks., for a manufacturer of industrial gases in France is this cryogenic vessel designed to store and transport liquid oxygen at —183° Centigrade. Cryogenic vessels are used to store and transport industrial gases in liquid form at temperatures below —150° Centigrade.

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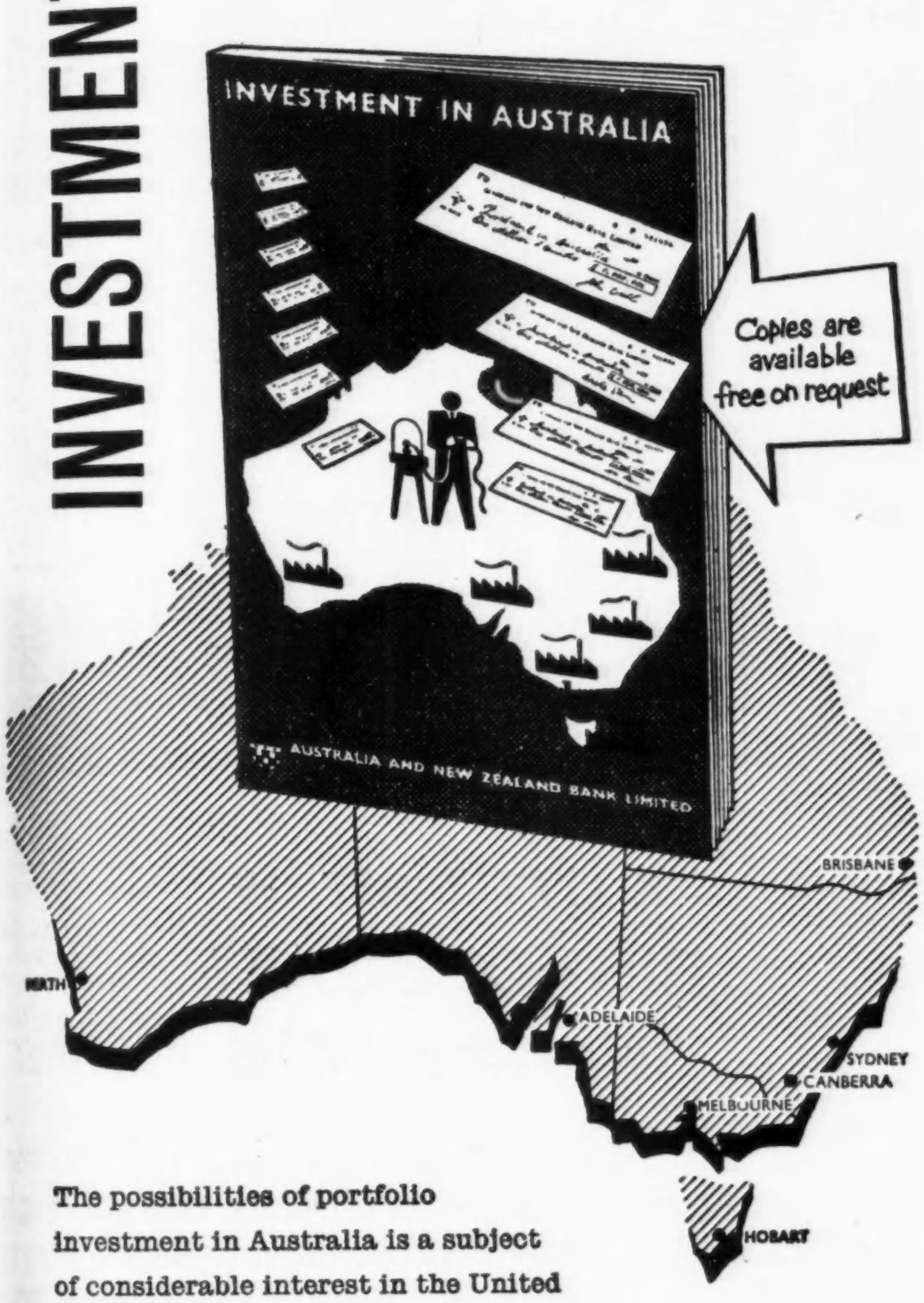
INVESTMENT IN AUSTRALIA



The possibilities of portfolio investment in Australia is a subject of considerable interest in the United Kingdom. To provide authoritative information A.N.Z. Bank has published a 68-page booklet "Investment in Australia" which deals in some detail with such matters as . . .

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Diesel Locomotives for National Mineral Development Corporation. (Further Information.) Closing date postponed to January 28. E.S.B. 31368/64.
Electrodes for Chittaranjan Locomotive Works. February 9. E.S.B. 37906/64.
Hoists for Irrigation and Power Department, Maharashtra. (Further Information.) Closing date postponed to February 22. E.S.B. 31369/64.*
Pumps for Madras State Electricity Board. January 20. E.S.B. 37969/64.*
Transmission Line Materials for Punjab State Electricity Board. February 16. E.S.B. 37983/64
Water Treatment Plant for U.P. State Electricity Board. (Further Information.) Closing date postponed to January 29. Tender documents now available for loan. E.S.B. 33342/64.*

Indian Telephone Industries Ltd.:
Chemicals. February 5. E.S.B. 38192/64.
Fibre Sheets. February 5. E.S.B. 38191/64.

Directorate of Supplies and Disposals:
Welding Sets. January 22. E.S.B. 37691/64.*
Welding Machine. January 22. E.S.B. 38136/64.

National Coal Development Corporation Ltd.:
Balancing Machine. February 16. E.S.B 37371/64.*
Boring Machine. February 18. E.S.B. 37372/64.*
Lathe. February 16. E.S.B. 37370/64.*
Spring Testing Machine. February 18. E.S.B. 37373/64.*

Indian Institute of Technology:
Electrical Equipment. March 19. E.S.B. 37382/64.
Generator. March 19. E.S.B. 37383/64.
Measuring Instrument. March 6. E.S.B. 37377/64.
Measuring Instrument. March 13. E.S.B. 37381/64.
Oxy-Acetylene Cutter. March 4. E.S.B. 37375/64.
Volt Meter. March 13. E.S.B. 37380/64.
Lathe. March 10. E.S.B. 37379/64.
Lathe. March 9. E.S.B. 37378/64.

IRISH REPUBLIC

Filtration and Pumping Plant for Donegal County Council. February 26. E.S.B. 38184/64.
Miscellaneous Stores for Irish Transport Authority. January 20. E.S.B. 37688/64.

Limerick County Council:
Tractors. January 21. E.S.B. 37961/64.
Road Making Machinery. January 21. E.S.B. 37962/64.

KENYA

Construction of Road for Ministry of Works, Communications and Power. (Further Information.) Closing date now January 22. E.S.B. 37770/64.*

KUWAIT

Workshop Tools and Equipment for Ministry of Electricity and Water. February 7. E.S.B. 38176/64.*

MALAYSIA

Chemicals for Public Utilities Board. February 9. E.S.B. 38118/64.
Miscellaneous Items for Ministry of Defence. From January 8-22. E.S.B. 38117/64.

MOZAMBIQUE

Bridge Construction for Public Works Department. January 22. E.S.B. 38104/64.

NETHERLANDS

Maintenance Project for Director of Zuiderzee Works. January 27. E.S.B. 37941/64.

NEW ZEALAND

Crane for Taranaki Harbour Board. January 28. E.S.B. 38175/64.*
Pumping Station Equipment for Auckland Regional Authority. (Further Information.) Closing date postponed to February 3. E.S.B. 34551/64.*
Sewage Treatment Plant for Palmerston Sewage Plant. January 29. E.S.B. 37684/64.*
Steam Generators for Betchel Corporation Purchasing Department. Closing date postponed to February 1. E.S.B. 36366/64.

Ministry of Works:
Cotton Fabrics. February 5. E.S.B. 37905/64.*
Textiles. February 9. E.S.B. 38111/64.*

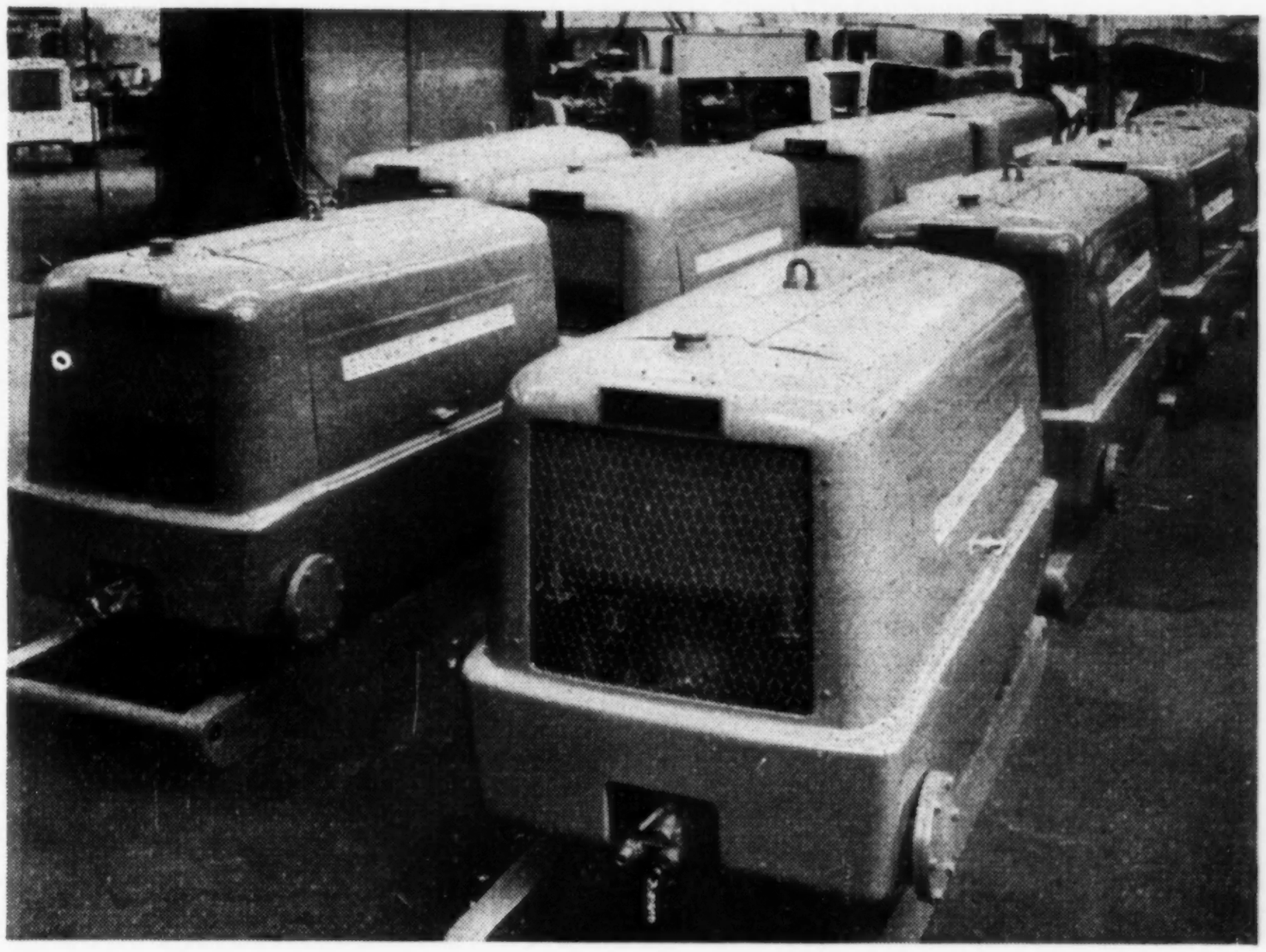
Municipal Electricity Department, Wellington:
Cable. February 23. E.S.B. 38134/64.*
Cable. February 23. E.S.B. 38113/64.*
Generating Sets. March 2. E.S.B. 38116/64.*

Auckland Harbour Board:
Cramping Machine. February 15. E.S.B. 38181/64.*
Machine Tool. February 23. E.S.B. 38180/64.*
Machine Tool February 23. E.S.B. 38172/64.*

General Post Office:
Cable. February 11. E.S.B. 38115/64.*
Hand Tools. February 9. E.S.B. 38110/64.*
Loading Coils. February 2. E.S.B. 37769/64.*
Potentiometers and Resistors. February 11. E.S.B. 37998/64.*
Wire and Cable. February 11. E.S.B. 38114/64.*

PAKISTAN

Steel for Pakistan Eastern Railway. February 15. E.S.B. 37972/64.



Nine skid-mounted WR85 compressors being assembled for shipment to Burma from Broom & Wade's factory at High Wycombe. These compressors form part of a Butmere £17,000 export order recently placed with the firm.

Paper Plant for East Pakistan Industrial Development Corporation. March 8. E.S.B. 38142/64.

East Pakistan Water and Power Development Authority:
Pumping Stations: Regulators. Closing date not known. E.S.B. 38182/64.
Regulator and Sluice Gates. (Advance Information.) Closing date not known. E.S.B. 37681/64.

PHILIPPINES REPUBLIC

Construction of Aqueduct for National Waterworks and Sewerage Authority. (Further Information.) Tender documents now available. E.S.B. 35494/64.*

PORTUGUESE WEST AFRICA

Metal Tubing for Autonomous Highway Board. February 10. Tender documents in Portuguese available. E.S.B. 38125/64.*

SOUTH AFRICA

Road Rollers for South African Railways. January 22. E.S.B. 37698/64.*
Breakwater Construction for Fisheries Development Corporation. February 2. E.S.B. 38105/64.

Central Tender Board:
Power Line Project. February 5. E.S.B 37957/64.
Transformer. January 20. E.S.B. 37924/64.*

Cape Provincial Tender Board:
Concrete Mixers. January 22. E.S.B. 37664/64.
Tractor. January 22. E.S.B. 37663/64.
Fuel Supply Truck Body. January 29. E.S.B. 37694/64.*

EXPORT INFORMATION CENTRE

The Export Information Centre of the Board of Trade's Export Services Branch is at 50 Ludgate Hill, London, one minute's walk from St. Paul's. It provides traders with a street-level inquiry point where they can find what services are available for dealing with export problems. The centre is open from 9.30 a.m. to 5.30 p.m. Monday to Friday.

Vehicles. January 29. E.S.B. 37692/64.*
Concrete Vibrators. January 29. E.S.B. 37693/64.*
Caravans. February 5. E.S.B. 37695/64.*
Road Marking Machines. February 5. E.S.B. 37696/64.*
Rotary Brooms. February 5. E.S.B. 37697/64.*
Tank Trailer. January 22. E.S.B. 37665/64.
Motor Buses. January 22. E.S.B. 37666/64.*

SOUTHERN RHODESIA

Cotton Sheeting for Government Tender Board. January 21. E.S.B. 37999/64.*
Pharmaceuticals for Medical Store, Salisbury. January 21. E.S.B. 38000/64.*
Radio Telephone Equipment for Ministry of Posts. March 11. E.S.B. 38101/64.*
Railway Tank-Cars for Rhodesia Railways. (Further Information.) Tender documents now available. E.S.B. 35255/64.*

SPAIN

The Ministry of Public Works:
Navigational Canal. (Advance Information.) Closing date not known. Tender notice (in Spanish) available. E.S.B. 38126/64.*
Warehouse Construction; Shipyard; Paving Works. January 20. E.S.B. 38186/64.

SUDAN

Lathe for Sudan Railways. January 25. E.S.B. 37938/64.*
Transit Shed for Sudan Government Purchasing Agent. January 26. E.S.B. 37668/64.*

SYRIA

Locomotives for Chemins de fer Syriens. January 31. Tender documents (in French) available. E.S.B. 35873/64.*

THAILAND

Signalling Equipment for State Railway of Thailand. February 23. E.S.B. 37997/64.

URUGUAY

Machine Tool for Municipal Transport Corporation. January 20. E.S.B. 38122/64.

VENEZUELA

Switchboards; Batteries; Gauges for C.V.G. Electrificacion del Caroni C.A. (Edelca). January 29. E.S.B. 37933/64.*

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Agency and export opportunities, market surveys, etc.

Further details of the items referred to below can be obtained from the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (City 5757, Ext. 427). Please quote reference numbers in all inquiries.

Abu Dhabi
Inquiry for outboard motors; rolling shutters. (E.S.B. 6807/64.)

Afghanistan
Manufacture under licence—pumps; shopkeeper's scales. (E.S.B. 36881/64.)

Bahamas
Agency inquiry for tricycles and scooters. (E.S.B. 38053/64.)

British Honduras
Inquiry for perambulators. (E.S.B. 21272/64.)

Cameroon and Somaliland
Inquiry for food processing machinery and plant. (E.S.B. 30916/64.)

Canada
Agency inquiry for marking machines and materials. (E.S.B. 37767/64.)
Agency inquiry for leather. (E.S.B. 37566/64.)
Agency inquiry for laboratory equipment and supplies. (E.S.B. 37887/64.)
Inquiry for nuts and bolts; small electrical appliances; tractor spares. (E.S.B. 38040/64.)
Inquiry for capacitors; clock-radio mechanisms; condensers; resistors. (E.S.B. 38026/64.)
Inquiry for flow measurement and control equipment. (E.S.B. 37804/64.)
Inquiry for vegetable packaging; cooling and grading equipment. (E.S.B. 37834/64.)
Inquiry for office furniture. (E.S.B. 35001/64.)
Federal Government Contracts. (E.S.B. 8641/64.)

Colombia
Collaboraton—development projects. (E.S.B. 37442/64.)

Costa Rica
Inquiry for tractor spares. (E.S.B. 37593/64.)

Cyprus
Agency inquiry for biscuits; canned foodstuffs; confectionery. (E.S.B. 37268/64.)

Dominican Republic
Agency inquiry for agricultural machinery. (E.S.B. 36606/64.)

Finland
Inquiry for advertising novelties. (E.S.B. 30682/64.)

France
Agency inquiry for skins and linings for glove manufacture. (E.S.B. 34645/63.)
Agency inquiry for confectionery; tinned goods. (E.S.B. 37801/64.)
Agency inquiry for looms; electronic control devices. (E.S.B. 37828/64.)
Agency inquiry for biscuits; floor coverings; shot blasting machines; whisky. (E.S.B. 37569/64.)
Agency inquiry for dietary foods; medical and dental apparatus. (E.S.B. 36880/64.)
Agency inquiry for packaging equipment; printing equipment. (E.S.B. 37763/64.)
Market report on men's ready-to-wear clothing. (E.S.B. 31182/64.)

Germany, Federal Republic of
Agency inquiry for radiators. (E.S.B. 37709/64.)
Inquiry for hospital equipment. (E.S.B. 38020/64.)
Inquiry for machines and machine tools. (E.S.B. 29321/64.)
Inquiry for bearing bushes. (E.S.B. 29907/64.)
Inquiry for centrifuges; mixing machines. (E.S.B. 29986/64.)
Inquiry for electric motors. (E.S.B. 37846/64.)
Agency inquiry for textiles. (E.S.B. 35675/64.)
Import opportunities—fresh cut flowers and speciality flour. (C.R.E. 158/62.)

Ghana
Agency inquiry for clothing; provisions; steel products; soap; wines and spirits; tyres and tubes; textiles. (E.S.B. 37806/64.)

Hong Kong
Market report on air-conditioning equipment. (E.S.B. 35391/64.)

Iraq
Miscellaneous agencies. (E.S.B. 33466/64.)

Israel
Agency inquiry for cakes; copra; jute bags; non-ferrous metals. (E.S.B. 36934/64.)
Agency inquiry for generators. (E.S.B. 12568/64.)
Agency inquiry for pneumatic tools. (E.S.B. 37525/64.)
Agency inquiry for fishing rods. (E.S.B. 37491/64.)
Agency inquiry for textile machinery; paper; shirting; wool. (E.S.B. 37764/64.)
Agency inquiry for milking machines; radio and T.V. components. (E.S.B. 37805/64.)
Agency inquiry for steam cleaning equipment; pumps—further information. (E.S.B. 31687/64.)
Inquiry for chemical and petrochemical equipment; electronic instruments; food processing and canning plant; industrial cleaning equipment. (E.S.B. 37420/64.)

Jamaica
Inquiry for building materials and fittings; hardware; sanitaryware. (E.S.B. 36832/64.)

Japan
Agency inquiry for leather goods; ornamental ware. (E.S.B. 37885/64.)

Malaysia
Agency inquiry for boats; marine equipment; paint; woodworking machinery. (E.S.B. 37823/64.)
Manufacture under licence—sparking plugs. (E.S.B. 34493/64.)

Morocco
Joint venture—fruit and vegetable processing plant. (E.S.B. 38090/64.)

Netherlands
Manufacture under licence — machine tools and accessories. (E.S.B. 36629/64.)

Nicaragua
Inquiry for car spares. (E.S.B. 37553/64.)

Norway
Agency inquiry for industrial requisites; vehicle accessories. (E.S.B. 37389/64.)
Agency inquiry for piece goods. (E.S.B. 35359/64.)

Pakistan
Inquiry for tetraglycine hydroperiodide tablets. (E.S.B. 36826/64.)
Inquiry for machinery and plant for sawmill project. (E.S.B. 37414/64.)
Inquiry for laboratory equipment and apparatus. (E.S.B. 37244/64.)

Southern Rhodesia
Agency inquiry for bushes; pulleys; "V" belts. (E.S.B. 37576/64.)

Sweden
Agency inquiry for life jackets. (E.S.B. 37231/64.)
Agency inquiry for women's clothing. (E.S.B. 37826/64.)

Switzerland
Agency inquiry for building elements. (E.S.B. 37807/64.)
Inquiry for steel bars and strip. (E.S.B. 33416/64.)
Inquiry for foodstuffs; mustard seed. (E.S.B. 37775/64.)
Inquiry for automotive devices. (E.S.B. 37777/64.)

Turkey
Inquiry for fertilisers. (E.S.B. 37282/64.)

United States of America
Agency inquiry for electrical instruments. (E.S.B. 37809/64.)
Agency inquiry for welding equipment. (E.S.B. 37732/64.)
Agency inquiry for bakery and food handling machinery. (E.S.B. 37515/64.)
Inquiry for safety pins. (E.S.B. 37416/64.)
Inquiry for sail boat hardware. (E.S.B. 37792/64.)
Inquiry for acrylic braid. (E.S.B. 37796/64.)
Inquiry for plumbing fixtures; pipes. (E.S.B. 37487/64.)
Inquiry for industrial refrigeration and air-conditioning components and systems. (E.S.B. 37302/64.)
Inquiry for high speed twist drills. (E.S.B. 37585/64.)
Inquiry for building materials. (E.S.B. 37534/64.)
Inquiry for women's clothing. (E.S.B. 37434/64.)
Inquiry for nails; steel. (E.S.B. 37511/64.)
Inquiry for brass screws. (E.S.B. 37445/64.)
Inquiry for nails; wire. (E.S.B. 36895/64.)
Inquiry for bushings; bushing plates; plungers; electric hardware. (E.S.B. 37592/64.)
Inquiry for asbestos concrete pipe; plastics pipe. (E.S.B. 37410/64.)
Inquiry for asphalt roofing; barbed wire; copper tubing; nails; steel fence posts. (E.S.B. 37555/64.)
Manufacture under licence—shower heads. (E.S.B. 37529/64.)
Visits of buyers. (E.S.B. 1887/64.)

HOW OVERSEAS PRESS CORRESPONDENTS CAN HELP EXPORTERS

COPIES of the Board of Trade booklet "Overseas Press Correspondents in London: How they and Industry can help each other" are available free of charge from Board of Trade, Information Division, Queen Anne's Mansions, Queen Anne's Gate, London, S.W.1.—or telephone Abbey 7877, Ext. 2768.

The booklet explains how trade associations and individual firms, if assisted by the right material and facilities, can gain valuable publicity by disseminating information which is both of interest to their audience and of value to British exporters. Many suggestions are made on how to set about it, and there is a full list of the names and addresses of overseas press representatives in and around London.

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Export Orders

Firms are invited to send in brief details of recent export orders of contracts for mention on this page.

China orders two ships from UK

An order for two 15,000-ton-deadweight cargo motorships has been placed with a British shipyard by the People's Republic of China. This follows a visit to Peking by a five-man shipbuilding mission last July. The two ships will be built at Sunderland by Wm. Doxford & Sons (Shipbuilders) Ltd., whose chairman and managing director, Mr. C. Stephenson, was a member of the Peking mission.

Delivery of the first vessel is scheduled for the latter part of 1966, and the second will follow early in 1967.

According to the Shipbuilding Conference these are the first ships to be placed in Britain by the People's Republic of China.

Containers for Turkey and Indonesia

Stainless Steel Vessels (London) Ltd., have received a £10,000 order to supply stainless steel containers for serum for Turkey and Indonesia.

Dutch mines buy United States burners

A £15,000 contract has been placed with Urquhart's Ltd., Greenford, Middlesex, for 150 reforming furnace burners for the Dutch State Mines works at Geleen.

Locomotive traction equipment for S Africa

Associated Electrical Industries Ltd. have received a £21,000 order for the supply of electrical traction equipment for three diesel-electric shunters for use by South African railways.

Mining machinery for Poland

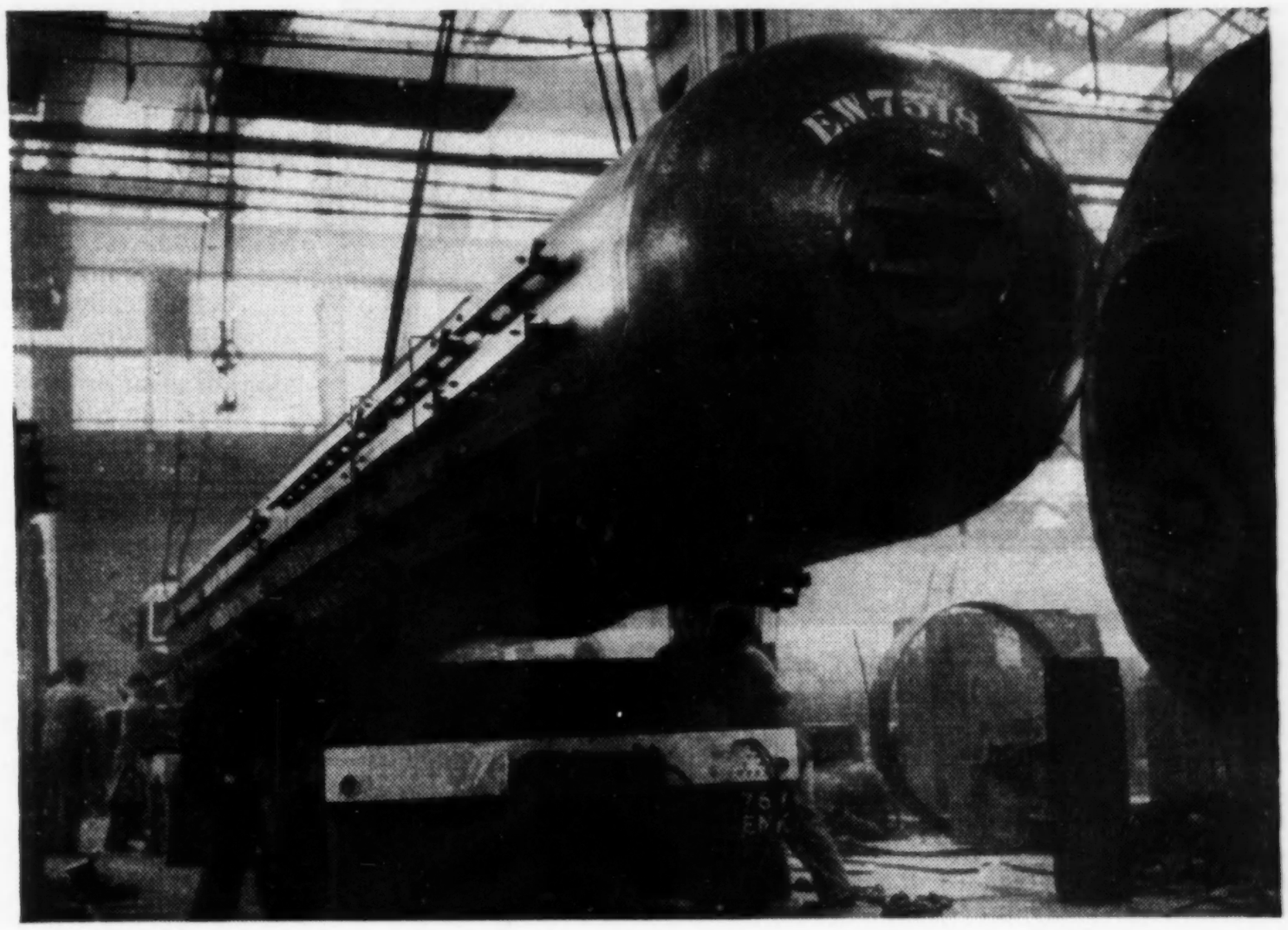
A £45,000 order for mining machinery has been placed with Joy-Sullivan Ltd., Greenock, by Centrozap on behalf of the Polish Ministry of Mining and Power.

Examination of Algerian pipeline

Corrosion & Welding Engineering Ltd., Leatherhead, have been awarded a contract for the radiographic examination, and coating inspection on the 500-mile crude-oil pipeline now being laid in Algeria.

Anti-corrosion machines for India

Vacu-Blast Ltd., Slough, have sold £7,000 worth of anti-corrosion machines for use in an Indian heavy electrical plant.



Loading for Denmark – this 60-ton steam drum manufactured by John Thompson (Wolverhampton) Ltd. is destined for the Norresundby Power Station site on the Northern Mainland of Denmark. Clients Aalborg Vaerft AS are well-known as Danish power station engineers. A second order for a similar vessel has been gained by the John Thompson Pressure Vessel Team through their Scandinavian agents, Viggo Petersen of Copenhagen; it will be a major item of the H. C. Orsteds Vaerket power station.

Flying carpets to Finland

The balance of a £4,000 order of Bri-nylon carpet was flown by the Shildon Carpet Co. Ltd., Co. Durham, to a Finnish customer, Oy Finrescu, in order to meet their import quota which expired on December 31.

The value of the carpet was £500; the cost of the charter aircraft: £500. Commenting, Mr. Leon Simons, sales director, said: 'This is the sort of service we have got to give.'

Rolling mill plant for Colombia

A complete rolling mill plant—one of the largest steel plant orders, worth over £3 million, won in South America by a British firm—is to be supplied to Acerias Pas del Rio SA, Colombia, by Davy and United Engineering Co. Ltd., Sheffield (members of Davy Ashmore group).

United Kingdom electrical plant for Brisbane refinery

Newman Industries Ltd., Bristol, are to supply the majority of electric motors valued at £25,000 for the new Brisbane refinery being built by Ampol Petroleum (Pty.) Ltd. This is the fifth major Australasian contract won by the firm.

Machine tools for Yugoslavia

Smart & Brown (Machine Tools) Ltd., Biggleswade, have received a £31,000 order for lathes from a group of light engineering companies in Yugoslavia.

Rolls-Royce engines for United States aircraft

An engine modernization programme by General Dynamic's Convair Division in the United States was started with a £3 million order placed by Trans-Texas Airways, Houston, for conversion kits from Rolls-Royce Ltd., Derby.

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Tariff, Customs and Import Regulations in overseas countries

REGISTERED TRADE MARK (RTM) GOODS IN OVERSEAS TARIFF LISTS

The Lists of Tariff, Customs and import regulation changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be preceded by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

EL SALVADOR

Imports of animals, vegetables and their products and by-products

A NOTICE published in the *Board of Trade Journal* on July 13, 1962 (page 114) reported the introduction of Salvadorean legislation prohibiting the importation of animals and animal products and by-products from countries affected by certain animal diseases. This Decree has now been superseded by Decree No. 145 of September 8, 1964, effective from September 17, 1964.

Under the new Decree persons wishing to import into El Salvador animals, vegetables, or animal or vegetable products or by-products must make application in writing to the Department for the Protection of Agriculture and Livestock of the Ministry for Agriculture and Livestock. The application must be accompanied by the requisite Health Certificate which must contain the approval (*visto bueno*) of the corresponding Salvadorean Consular Official.

The importation into El Salvador is strictly prohibited of wild or domestic animals, with cloven hoof, bi-ungular, from countries affected with foot and mouth disease, African swine fever, rinderpest or other diseases which may be prejudicial to the national agricultural and livestock economy. The ban also extends to biological products for veterinary use and any other product capable of introducing the above-mentioned diseases.

Exemptions from the ban are given to animals and products from the following places:

Foot and mouth disease:
Canada, U.S.A., Puerto Rico, Dominican Republic, Jamaica, Haiti, Mexico, Central America and Panama, Ireland, Channel Islands (Guernsey and Jersey), Norway, Sweden, Australia, New Zealand and Japan.

Rinderpest:
Oceania, Europe and America (sic).

African swine fever:
All countries except Portugal, Spain and African countries and territories.

This list is subject to alteration from time to time. Exemption is likewise given to animals not subject to the above-mentioned diseases, providing that they are submitted to specific treatments laid down by the Salvadorean authorities before unloading.

The following animal products only from countries affected by the above-mentioned diseases may be imported:

Meat:
Cooked, boned and hermetically sealed in tins.

Meat products:
Hams and pork butchers' products, sterilized by heat, boned, hermetically sealed in tins, and do not require refrigeration for preservation.

Meal of meat or blood:
Finely pulverized and provided it has been subjected to temperatures of not less than 70°C (158°F), for one hour.

Calcined bone meal:

Skins and hides, dressed and tanned by industrial processes, and products made therefrom:
Only when imported through the port of Acajutla or the international airport of Ilopango.

Hair or wool, not processed:
Washed and combed, processes which must be confirmed by the competent official authority.

Parts of animals as hunting trophies or for museums (heads, bones, horns, etc.):
Provided they do not contain pieces of skin, flesh, ligaments or tendons.

Pasteurized milk, cream and butter:

Milk:
In powder form, evaporated, condensed or fermented, provided it is hermetically sealed in tins.

Cheese:
Made with pasteurized milk.

Lactose and casein:
Hermetically sealed in tins.

Eggs:
Completely clean or in a container which does not contain residues of hay or straw.

Egg concentrates:
Hermetically sealed in tins.

It is forbidden to import vegetable products and by-products from countries affected by the above mentioned diseases which are capable of carrying agents producing such diseases, especially fodder, hay or straw, earth, live plants with earth, and residues, utilized for various purposes. The import of such products will be subject to regulations issued by the Salvadorean authorities.

Importation of the following animals will be subject to the presentation of the following documents:

Bovine cattle less than 6 months old:
Official certificate of vaccination against black-quarter, oedema and haemorrhagic septicemia.

Adult bovine animals:
Official certificate of the negative result of the tuberculin and brucellosis tests and an official certificate of vaccination against anthrax and haemorrhagic septicemia, carried out at least 30 days prior to the date of importation.

Horses, asses and mules:
Certificate proving that the country of origin is free from the following diseases:
Infectious equine anaemia, infectious equine encephalomylitis, trypanosomiasis and glanders.
Otherwise the official certificate shall give proof of the negative result of the corresponding diagnostic tests.

Pigs:
Official certificate of the negative result of the tuberculin and brucellosis test and official certificate of vaccination against swine fever, carried out at least 30 days prior to the date of importation.

Sheep and goats:
Official certificate of the negative result of the tuberculin and brucellosis test and official certificate of vaccination against

anthrax and haemorrhagic septicemia, carried out at least 30 days prior to the date of importation.

Cats and dogs:
Official certificate of vaccination against rabies carried out within 30 days prior to the date of importation and a health certificate with regard to other infectious diseases, issued by an authorized veterinary surgeon.

Poultry:
Official certificate proving that it comes from farms free from pollorum disease and laryngo-tracheitis.

Rabbits and other animals:
Health certificate issued by an authorized veterinary surgeon.

In any event importation will be subject to the condition that, during the 30 days prior to the date of shipment, there has been no outbreak of contagious disease in the area from which the import is sent, to which the species concerned is liable.

Any changes in the various items covered by the Decree will be promulgated by Resolution and published in the Salvadorean *Diario Official* and any other large-circulation newspaper in El Salvador.

When considered desirable, the Salvadorean authorities may order certain operations on imports to safeguard local agriculture and livestock such as, disinfection, fumigation, incineration of packaging materials, re-exportation and other procedures. Equipment and facilities for this purpose will be installed at points of disembarkation of the merchandise.

Penalties for infringements of this Decree include re-shipment, immediate destruction, refusal to unload or seizure of the merchandise concerned as considered appropriate.

The authorities may, in reasonable cases, authorize registration (sic) and withdrawal from Customs areas of tanned hides and skins or products made therefrom which had entered El Salvador before this Decree became effective, provided that there is no danger to local agriculture or livestock.

A translation into English of the Decree may be seen at Tariff Section, Export Services Branch, Board of Trade, Room E. 46, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 474 or 476).

VENEZUELA

Import requirements affecting certain animal products and foodstuffs

BY RESOLUTION No. SIA 429 of November 4, 1964, published in the Venezuelan *Gaceta Oficial*, the importation of the following products has been made liable, *inter alia*, to the need for an Import Health Certificate from the Venezuelan Ministry of Agriculture:

Meat and derivatives thereof; lard and tallow; organs, glands and secretions;
Raw milk and raw derivatives thereof;
Semen;
Meal of meat, blood, bone, claw, horn and hoof;
Raw hides; wool, hair, bristle, feathers and tails of animal origin;
Feed mixtures and bases of animal origin, destined for animal consumption;
Cereals and middlings destined for feeding animals;
Grass-seeds;
Hay and fodder;
Implements used by animals or which have been in contact with the latter;
Sporting trophies and pieces for museums, of animal origin;
Any other product of animal or vegetable origin which the Health Authorities consider of interest as regards quarantine.

This Resolution consolidates regulations contained in Resolution No. 286 of November 21, 1956, which is suspended.

A translation into English of the Resolution may be seen at Tariff Section, Export Services Branch, Board of Trade, Room E46, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. CITy 5757, Ext. 476).

CHILE

Reduction of customs duty

IT HAS BEEN reported by H.M. Embassy in Santiago that the Chilean Ministry of Finance has announced in Decree No. 5024 that chassis for lorries, to be used for the transport of logs from the forests to the processing plants and of timber from the latter to the ports of shipment, have been included among the agricultural machinery which may be imported free of duty and other customs charges under the provisions of Decree No. 11,206 of December 28, 1950.

ECUADOR

Amendment to import list

THE FOLLOWING amendment has been made to List II of the Ecuadorean Import Lists:

Tariff Entry

Delete: 426 a-5 (only special paper for use in mechanical registration or indication apparatus or machines and gummed paper, in rolls).
Add: 426 a-5 (only special paper for use in mechanical registration or indication apparatus or machines, gummed paper in rolls and waxed paper in rolls for industrial use).

BOLIVIA

Supplies for COMIBOL (Bolivian Mining Corporation)

FIRMS AND SHIPPING COMPANIES should be aware that there is a Conference agreement providing for a 20 per cent reduction in freight rates for carrying mining materials destined for COMIBOL.

CUBA

New Foreign Trade Enterprise

A notice published in the *Board of Trade Journal* on February 22, 1963 (page 483) gave a list of the Cuban Foreign Trade Enterprises. To this list should now be added:

Cuba Industrial,
Aguiar No. 414, 3° piso,
Havana, Cuba.

This Enterprise, which is an offshoot of the Enterprise Maquimport, began operations with effect from January 1, 1965. It is responsible in all cases where complete industrial plant is to be imported into Cuba. In such cases, the Enterprise is charged with obtaining all the necessary work studies and feasibility studies, with purchasing machinery and equipment, mechanical and electrical installation material, and everything necessary for construction and assembly works which cannot be obtained locally.

It is also responsible for the purchase of tools, transport material and spare parts sufficient to ensure the operation of the plant for two years, and for arranging the specialized training of Cubans in the country from which the plant is supplied. Cuba Industrial will have to acquire all the raw material and auxiliary materials necessary for one year's production of the new plant, and will have to obtain technical systems and methods and to calculate the work norms.

As in the case of other Cuban State Trading Enterprises, Cuba Industrial has independent legal personality.

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COSTA RICA

Consumption tax on certain beauty and toilet preparations

BY COSTA RICAN Decree No. 66 of December 5, 1964, and effective the day after, a Consumption Tax (see *Board of Trade Journal* of May 15, 1964, page 1092) has been imposed on the following beauty and toilet preparations and is applicable to those items which were located in the Customs or in transit on the effective date of the Decree:

Perfumes including:
- Perfumes proper
- Essences and extracts prepared and packaged for sale

Lotions including:
- Orange Water
- Eau de Cologne
- Genoa Water (sic)
- Kananga Water (sic)
- Lavender Water
- Melissa Water
- Florida Water
- Bathing Water (sic)
- Toilet Water
- Cologne Water
- Toilet Lotion
- Shaving Lotion
- Bathing Lotion
- Aromatic Vinegar
- Toilet Vinegar

Cosmetics:
- Oil for the skin
- Oil for protection against the sun
- Oil for the complexion
- Nail varnish
- Carmine for the lips
- Rouge
- Toilet rouge
- Dagelle cream, for the complexion
- Toilet cream and pomade
- Protective cream
- Depilatories
- Nail enamel
- Eyebrow pencil
- Lip pencil
- Foundation milk
- Pancake, for the complexion
- Mascara
- Lipstick
- Manicure preparation
- Preparation for removing nail enamel
- Preparation for protection against the sun
- Skin tonic

Talcum and other powders prepared for toilet uses:
- Talcum powder
- Toilet powder, whether or not compressed

Tints, tonics, cream, shampoos and other preparations for the hair:
- Hair cream
- Hair oil
- Cinchona water, for the hair
- Bay rum
- Brilliantine
- Hair shampoo
- Hair fixer
- Perfumed glycerine
- Hair linament
- Lotion for permanent waves
- Hair dye
- Pomade for the hair
- Pomade for the moustache
- Pomade for the hair (sic)
- Pomade for the beard
- Preparation for permanent waves
- Hair dye (sic)
- Hair tint
- Hair tonic
- Perfumed (r.t.m.) 'Vaseline' (petroleum jelly)
- Hair restorer

Soaps:
- Soaps packed in luxury (sic) boxes, as decided upon by the authorities.

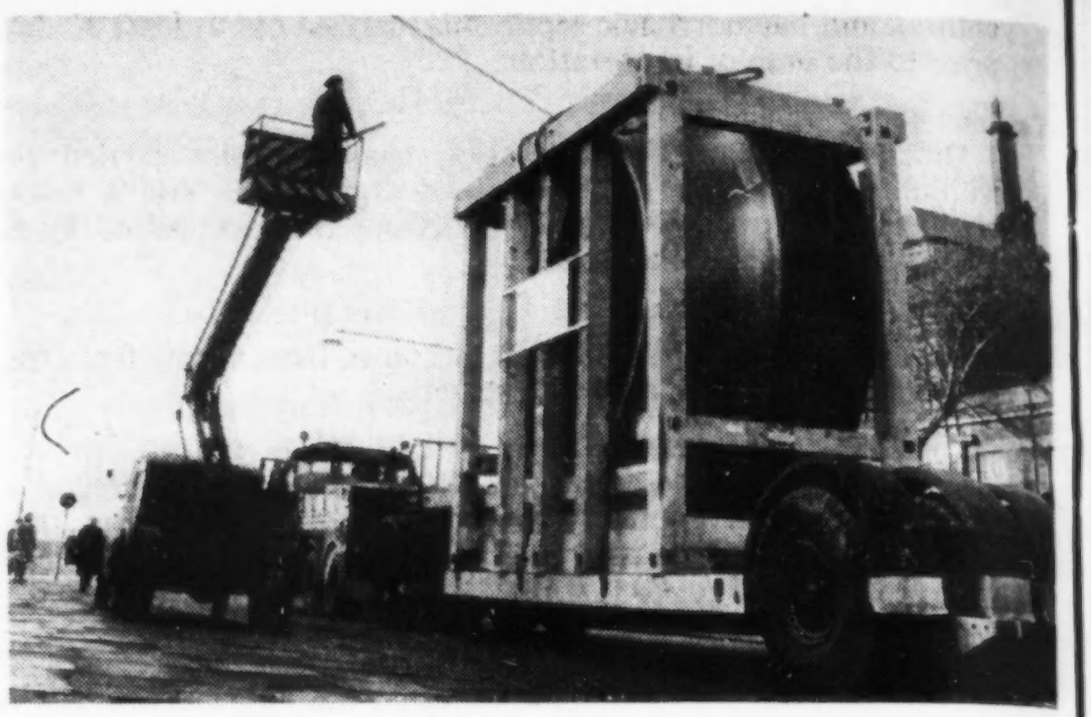
The tax is assessed on the sale price to the consumer, on the following scale:

Sale Price to the Consumer	Corresponding tax
From 0·05 Colones to 0·95 Colones	0·05 Colones
From 1·00 Colones to 2·95 Colones	0·15 Colones
From 3·00 Colones to 3·95 Colones	0·35 Colones
From 4·00 Colones to 5·95 Colones	0·50 Colones
From 6·00 Colones to 9·95 Colones	0·80 Colones
From 10·00 Colones to 14·95 Colones	1·25 Colones
From 15·00 Colones to 24·95 Colones	2·00 Colones
From 25·00 Colones to 39·95 Colones	3·25 Colones
From 40·00 Colones to 59·95 Colones	5·00 Colones
From 60·00 Colones to 79·95 Colones	7·00 Colones
From 80·00 Colones to 100·00 Colones	9·00 Colones

The following articles are exempt from the tax:
- Talcum, oils and creams for children
- Dentifrices, of any kind, in any form
- Shaving creams
- Soaps of all types (except as described above)
- Deodorants

Local manufacturers and importers must register with the authorities official lists of the retail prices for their products and similarly any subsequent change in these prices. The Customs will collect the tax on imports of the goods concerned on the clearance bill which will be suitable endorsed. Payment of the tax will be proved by stamped labels affixed to the outside of the product; until the corresponding labels are issued, however, the tax will be collected on sales invoices.

Tampering with the procedures for the effective collection of the tax will be penalized according to the Law.



Six vertical-shaft water pumps, with a total output of nearly six million gallons per minute, are being made by the English Electric Company for the United States Bureau of Reclamation and will be installed at the Mile 18 Pumping Plant, 150 miles south-east of San Francisco. This photograph shows the impeller of one of the 35,000 horse-power pumps on its way to Liverpool Docks from the English Electric Netherton Works, Bootle, Lancashire. The 35-ton load stood over 20ft. high, and telephone wires and cables along the route had to be lifted to allow free passage.

UNITED STATES

Labelling and advertisement of food products in New York

IT HAS BEEN REPORTED that the New York State Department of Agriculture and Markets has imposed a new requirement on the labelling and advertisement of food and food products sold in the State of New York operative from January 1, 1965, forbidding the use of the term '100 per cent Pure.' It is understood that the continued use of labels contracted for before August 1964 will be permitted.

A further notice will appear in the *Board of Trade Journal* when full details of the new requirements are known.

AUSTRIA

Import duty on some food products abolished

THE BRITISH EMBASSY in Vienna have reported that the Austrian Ministry of Finance have announced that in addition to the next EFTA tariff reductions due on January 1, 1965, import duty will be completely abolished on imports of cocoa paste, cocoa powder, cocoa butter and coffee extract from EFTA countries with effect from the same date. At the same time duty on cocoa beans imported from all countries will be abolished.

The present tariff rate of 25 per cent on imports of chocolate will be reduced for EFTA member countries to 11 per cent, also with effect from January 1, 1965.

Any inquiries arising from this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 458, 459, 461).

SPAIN

Imports of vaccines

IN THE *State Gazette* of December 17 the Spanish authorities announced that the Directorate-General of Health had been empowered to obtain by direct purchase vaccines against diphtheria, whooping cough and tetanus.

Interested British firms should pursue this matter through their agents in Spain.

Customs duties

IN THE *State Gazette* of December 17 the Spanish authorities announced the suspension for three months of import duties on anti-foot-and-mouth disease vaccine and virus for manufacture. This step has been taken as part of the campaign to protect cattle and sheep.

Inquiries about this notice should be made to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460 or 462).

IRISH REPUBLIC

Suspended duties on some iron and steel products

THE GOVERNMENT of the Irish Republic have made an Order entitled 'Imposition on Duties (Iron and Steel Products) (No. 2) Order, 1964' continuing to June 30, 1965, the suspension of the customs duties imposed by the Imposition of Duties (No. 132) (Iron and Steel Products) Order, 1963, insofar as they apply to certain iron or steel bars, rods, angles, shapes, sections, sheets and plates. This Order comes into operation on January 1, 1965, and shall cease to have effect on July 1, 1965.

Customs (Sale) forms

A NOTICE issued by the Irish Republic Revenue Commissioners about the free supply of Customs forms was reproduced in the *Board of Trade Journal* on September 11, 1964 (p. 604).

Bulk supplies of the forms should be obtained from the Collectors of Customs and Excise at Dublin, Cork, Galway, Limerick or Waterford. In addition to these sources limited supplies of Certificates of Origin 119 (Sale), 120 (Sale), 120A (Sale), 121 (Sale), 122 (Sale) and 132 (Sale) can be obtained from the undermentioned Collectors of HM Customs and Excise in Great Britain:

London
Collector of HM Customs and Excise, London Port, Customs House, Lower Thames Street, E.C.3.
Collector of HM Customs and Excise, London North Collection, Northgate House, 60 Kingsway, W.C.2.
Collector of HM Customs and Excise, London South Collection, Keyworth House, Keyworth Street, S.E.1.
Collector of HM Customs and Excise, London West Collection, 150 Victoria Street, S.W.1.
Collector of HM Customs and Excise, London Central Collection, 16 Finsbury Square, E.C.2.

Glasgow
Collector of HM Customs and Excise, Customs House, 298 Clyde Street, Glasgow, C.1.

Cardiff
Collector of HM Customs and Excise, Customs House, Bute Street, Cardiff.

Manchester
Collector of HM Customs and Excise, Customs House, 184 Deansgate, Manchester 3.

Birmingham
Collector of HM Customs and Excise, Prudential Buildings, St. Philip's Place, Birmingham 3.

Liverpool
Collector of HM Customs and Excise, Customs House, Liverpool 3.

HINTS TO BUSINESSMEN

THE 'Hints to Business Men' series of booklets, covering over 100 individual countries, provides useful information on such subjects as travel, hotels, climate, currency, public holidays, population, industries, economic factors, and summarizes the nature and extent of imports and exports. Copies may be obtained free of charge by British businessmen who intend visiting any country on export business, on application to Room F.57, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 7146).

The Ruston Group recently invited a party of top executives from Dutch shipping circles, including the Royal Dutch Navy, to pay a special visit to their premises in Lincoln and Colchester to see the advanced design of diesel engines available for current and future shipbuilding requirements in Holland.

THE NETHERLANDS

Import duty tariff quotas

A NETHERLANDS Ministerial Order No. D4/9668 of December 15, 1964 (*Nederlandse Staatscourant* No. 245 of December 16) contains an **amendment** (reproduced below) to the list of goods to be admitted at a reduced rate of import duty up to an annual quota specified against each item when imported from **non-EEC** countries.

Goods imported under the terms of this Order may **not** be re-exported from The Netherlands before they have undergone some form of further manufacture or treatment. (Cleaning, sifting, washing, dyeing, bottling, packing in bags, affixing labels, etc., will not be regarded as having been further manufactured or treated).

The Order came into force from December 18, 1964

AMENDMENT

Tariff No.	Description of Goods	Annual Quota (Quantity: Metric tons)		Reduced Import Duty (Per Cent.)	
		OLD (Prior to Dec. 18, 1964)	NEW (From Dec. 18, 1964)	OLD (Prior to Dec. 18, 1964)	NEW (From Dec. 18, 1964)
45.02 B	Natural cork in blocks, plates, sheets or strips (including cubes or square slabs, cut to size for corks or stoppers), not reinforced with paper, fabric or other materials	6	12	1·8	1·8

A previous notice on The Netherlands import duty tariff quotas was published in the *Board of Trade Journal* on January 1, 1965, page 44.

LEBANON

Employment of foreigners

A RECENT DECREE, No. 17561, regulates the employment of foreigners in the Lebanon, whether as representatives of foreign companies or when engaged in business on their own account. The decree describes the considerations which will govern the issue of work permits, for which prior approval must be obtained before foreigners may be employed and, in the case of self-employed persons who did not commence their activities before January 1960, stipulates a personal capital of at least £Leb. 50,000 (£6,000 approx.) and the employment of at least three Lebanese nationals.

Inquiries about this notice should be addressed to the Commercial Relations and Exports Departments, Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2357).

Sir Francis Cumming-Bruce, British High Commissioner in Nigeria, (second left) and Chief the Hon. F. S. Okotie-Eboh, Federal Minister of Finance (right) sign the UK-Nigeria £1·6 million telecommunications loan designed to meet the offshore costs of a contract between GEC Telecommunications Ltd. of Great Britain, and the Nigerian Federal Ministry of Communications for the provision of a telecommunications network in Nigeria.

KUWAIT

Adoption of the metric system

ON SEPTEMBER 25, 1964 it was stated in the *Board of Trade Journal*, (page 717) that with effect from January 1, 1965, all imports into Kuwait of tinned and bottled goods must show, on each individual tin or bottle, the details of weight in Kilogrammes.

The British Embassy in Kuwait has now reported that tinned and bottled goods normally sold by volume are not affected by this regulation.

It is expected however that regulations will shortly be made for the labelling under the metric system of goods sold by capacity, and firms may therefore wish to consider introducing such labelling in anticipation.

Whilst there has been no legislation concerning metric linear measure, an announcement in the *Official Gazette* in 1962 called upon local textile merchants to adopt it. The system now operates in Kuwait by general acceptance, and it is known that the majority of tenders use metric measure in the specifications.

All inquiries about this notice should be addressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2221) quoting reference CRE 8603/63.

A BARGAIN — new Ready-Made Company registrations £25 complete—(England/Scotland) Export, Engineering, Textile, General Merchants and all other trades specially prepared by Mr. T. A. Herbert, LL.B. and Mr. P. Jamieson, Ex-registrar of the Board of Trade Companies Department of Scotland. Get "Advantages of Trading as a Limited Company" 3/- post free.

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ISRAEL

Liberalization of imports

A NOTICE appeared in the *Board of Trade Journal* of October 23, announcing alterations to the list of goods for which Israeli import licences are issued without restrictions. The following goods have now been added to this list:

LIST 1

Tariff Ref. No.	Description	Import duty *ad valorem* C.I.F.	Purchase Tax	Imports Permitted w.e.f.
Ex 25-32 (d) Ex 28-38 (a) Ex 28-35 (a)	Aluminium sulphate Sodium sulphide	25% 35% but not less than IL.200 per ton.	Exempt Exempt	October 20, 1964 October 25, 1964
Ex 28-37 (a)	Sodium bisulphate	45%	Exempt	October 20, 1964
Ex 28-40 (b)	Sodium tripolyphosphate	35% but not less than IL. 180 per ton.	Exempt	October 20, 1964
Ex 59-15	Textile hosepiping	60%	Exempt	October 10, 1964
Ex 64-01 (i) 64-02 (i) 64-03 (i) 64-04 (i)	Shoes	IL. 18 per pair	5%	October 15, 1964
Ex 73-14 (e) (i)	Iron or steel wire	35% + IL.O 16 per kilo.	Exempt	October 25, 1964
Ex 73-36 (a)	Oil stoves and cookers	45%	15%	October 25, 1964
Ex 82-09 (d) Ex 82-10 (i) Ex 82-14	Spoons, forks, knives excluding butchers' knives.	80% but not less than IL.1 per unit.	12½%	October 20, 1964
Ex 90-16 (d) (4)	Flexible steel tape rulers	60% but not less than IL.1 per unit.	Exempt	October 20, 1964
Ex 98-08 (a)	Ink pads	60% + IL.O.50 per unit.	15%	October 25, 1964

These goods have all been made the subject of new items in the Israeli tariff and the rates of duty have been amended as shown.

All inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460/462).

LIST 2

Tariff Ref. No.	Description	Import Duty	Purchase Tax	Imports Permitted w.e.f.
25.17 (c)	Granules, chipping and powder of mosaic stones, roughly worked.	15%	Exempt	November 19, 1964
28.47 (a) (2) 32.07 (i) (2)	Zinc chromate	35%	15%	October 27, 1964
48.17 48.18	Paperboard boxes of a kind used in offices; albums.	100%	15%	November 20, 1964
51.01 (a) (1) 51.03 (a) (1)	Yarn of man-made fibres (continuous), synthetic, modified (such as stretch, stabilized, bulk or textured, crimped etc.)*	80%	30%	November 29, 1964
73.37	Boilers for central heating	45%	35%	November 12, 1964
84.10	Liquid pumps	see below	Exempt	October 27, 1964
	84.10 (a) Hand pumps	35%		
	84.10 (b) (9) Ejectors or injectors up to 1,000 kg.	35%		
	84.10 (e) Centifrugal pumps:			
	(1) Closed unit with electric motor of a weight not exceeding 50 kg.	60%		
	(9) Other	35%		
	84.10 (g) (1) Diaphragm pumps.	35%		
84.10 (c) (9)	Piston pumps	35%	Exempt	October 27, 1964
84.10 (d) (9)	Gear pumps	60%	Exempt	October 27, 1964
84.22 (b)	Lifts	35%	35%	October 27, 1964

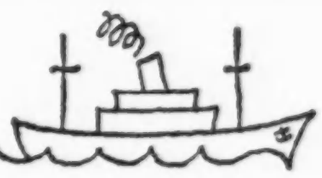
* These goods carry a surcharge levy of 26%

All inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460/462).

(*Continued on page* 83)

Cash in hand

for goods on board



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Import regulations

THE ISRAELI official gazette, *Kovetz Hatakanot*, No. 1637 of October 15, contained the following amendment to the list of goods, the import of which is completely liberalized:

Item No. 73-15. The description should now read:—

'Alloy steel and high carbon steel in the forms described in Tariff nos. 73-06 (Puddled bars and pilings, ingots, blocks, lumps and similar forms, of iron or steel); 73-07 (Blooms, billets, slabs and sheet bars (including tinplate bars) of iron or steel; pieces roughly shaped by forging, of iron or steel); 73-09 (Universal plates of iron or steel); 73-12 (Hoops and strip, of iron or steel (hot rolled or cold rolled)); and 73-13 (Sheets and plates, of iron or steel, hot rolled and cold rolled) excluding steel covered with a non-metallic product'.

The goods previously classified to Item No. 73-15 and completely liberalized which are not now included are now subject to specific import licence (i.e. they are in the least favourable category).

All inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460/462).

GHANA

Import licensing—Exchange Control

THE GHANA Exchange Control Committee have announced in the *Commercial and Industrial Bulletin* of December 24, 1964 that with effect from January 1, 1965, all imports under Specific Import Licences issued and valid for shipments during 1965 may be financed on the basis of either sight or acceptance documentary bills for collection through any Authorized Dealer in Ghana or by sight or acceptance letters of credit established by registered importers with any bank in Ghana.

Discounts earned on all imports should be clearly shown and reflected in the relative suppliers/manufacturers invoices.

Penalties will be imposed under the Exchange Control Act, 1961 against any registered importer detected to be over invoicing goods.

Authorized Dealers are empowered during 1965 to effect payments without prior reference to the Exchange Control against shipping documents received for collection from overseas Banks or Remitters (that is other than under a documentary credit) if the relative Bill of Lading, Air Consignment Note or Parcel Post Receipt is dated on or before December 31, 1964.

This notice cancels the Import Licensing—Exchange Control Notice published in the *Board of Trade Journal* of April 3, 1964, (page 753).

Price control

UNDER THE Control of Prices Act, 1962 (Act 113), the Minister of Trade for Ghana has announced the Price Control (Maximum Prices) Order, 1964, dated December 11, 1964.

This Order specifies the maximum prices at which a number of goods, including textiles, biscuits, cement and wireless batteries, may be sold at a number of specified places.

Full details may be obtained from Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 472).

REPUBLIC OF SENEGAL

Global import quotas

IT WAS ANNOUNCED in Dakar on December 14, 1964, that the following quotas had been made available for imports into Senegal:

Description	Amount of quota French francs	Closing date for application	For use up to
Private cars	2,100,000	December 15, 1964	September 15, 1965
Commercial vehicles and trailers up to 3 tons	2,420,000	December 15, 1964	September 15, 1965

Inquiries about this announcement should be addressed to Export Services Branch, Board of Trade, Room E13, Hillgate House, 35 Old Bailey, London, E.C.4.

Arcon steel-framed buildings supplied by Taylor Woodrow (Building Exports) Ltd., to Bahr Dar Textiles S.C. for a woollen mill at Debre Berhan, Ethiopia.

ETHIOPIA

Customs tariff amendments

CHANGES to the Ethiopian Customs Tariff were announced in the Ethiopian official gazette, the *Negarit Gazeta* of November 25, from which date the changes took effect.

Articles 15, 52, 53, 88(a), 110(a), 114, 127, 130(a), 168, 230(a), (b), (c), and (d), 231, 232, 233, 234, 276, 327(a) (1) (ii), 358, 370, 409, 410, 429 and 439 of the Tariff are hereby deleted and replaced by the following new Articles of the same enumeration:

	Commodity	Unit	Duty Eth. $ or %
15	Confectionery and Candied Fruits and Vegetables	*Ad valorem*	40%
52	Sweets or Sweet-meats; in bulk, bottles or canned	*Ad valorem*	40%
53	Tea:		
	(a) in bulk	Per Kg. net	3·00
	(b) in packets or tins	Per Kg. net	3·50
88(a)	Clothing and sewn articles including household linen	*Ad valorem*	60%
110(a)	Clothing and sewn articles of linen including household linen	*Ad valorem*	60%
114	Hessian Cloth, "B. Twills" "D.W. Cloth" and similar textiles	Per 100 Kg.	50·00
127	Silk goods and manufactures thereof, n.e.e.:		
	(a) Natural silk	*Ad valorem*	65%
	(b) Artificial silk	*Ad valorem*	60%
130(a)	Clothing and sewn articles including household linen	*Ad valorem*	60%
168	Iron and steel, galvanized or ungalvanized plates and sheets, plain and corrugated, including those covered with lead, tin or zinc.	Per 100 kg.	12·00
230	Motor vehicles:		
	(a) Motor passenger cars, station wagons, shooting brakes, utility cars and similar vehicles whether assembled or unassembled, together with their appropriate initial equipment:		
	(i) Where the net weight does not exceed 1,000 kilogrammes and the dutiable value does not exceed Eth. $4,000	*Ad valorem*	40%
	(ii) Where the new weight exceeds 1,000 kilogrammes or the dutiable value exceeds Eth. $4,000	*Ad valorem*	55%
	(b) Land Rovers, Jeeps and similar vehicles, pick-ups and light delivery vans with a carrying capacity not exceeding 1,500 kilogrammes, including microbuses, minibuses, minicoaches and similar vehicles, whether assembled or unassembled, together with their appropriate initial equipment	*Ad valorem*	40%
	(c) Motor cycles, motor tricycles, and motor scooters, sidecars and caravans, whether assembled or unassembled, together with their appropriate initial equipment	*Ad valorem*	40%
	(d) Omnibuses, coaches, motor lorries, big buses, trucks and similar vehicles, with a carrying capacity of more than 1,500 kilogrammes, whether assembled or unassembled, together with their appropriate initial equipment:		
	(i) Omnibuses, big buses and coaches	*Ad valorem*	20%
	(ii) Lorries, trucks and similar vehicles	*Ad valorem*	10%

(*Continued on next page*)

ETHIOPIA, *continued*

	Commodity	Unit	Duty Eth. $ or %
231	Motor or Steam, road and farm tractors and trailers, with parts and accessories thereof, but not including lamps, bulbs, tyres and tubes when imported separately		Free
232	Motor or Steam, Road Rollers, Stone Crushers, Graders, Scarifiers, Road Sweepers, Road Sprayers, and vehicles ordinarily employed in the construction and maintenance of roads, parts and accessories thereof, but not including lamps, bulbs, tyres and tubes, when imported separately		Free
233	Motor vehicle bodies and parts and accessories thereof n.e.e.	*Ad valorem*	40%
234	Motor vehicle engines, and parts and accessories thereof	*Ad valorem*	40%
276	Soap:		
	(a) Common: in bulk, bars or doublets	Per 100 kg.	18,00
	(b) Toilet	*Ad valorem*	30%
	(c) Liquid soap, soap powders and soap n.e.e.	*Ad valorem*	30%
327	Rubber tyres and tubes:		
	(a) Pneumatic (1) Tyres.		
	(ii) For motor passenger cars Light delivery vans, pick-ups, station wagons and motor bicycles	Per kg.	0·35
358	Banknotes and other paper currency, Government Bonds, Travellers Cheques, revenue stamps, labels (bandelettes) used to prove payment of taxes; postage stamps; and lottery tickets imported by the National Lottery Administration		Free
370	Photographic paper	*Ad valorem*	20%
409	Photographic cameras, including parts thereof	*Ad valorem*	30%
410	Photographic plates, films and packs for use in photographic cameras	*Ad valorem*	20%
429	All goods, wares and merchandise not provided for under any article in the Tariff or under any special law relating to Customs	*Ad valorem*	30%
	In each of Articles 89, 95, 96 of the Tariff the following new sub-paragraph (3) is added:		
	(3) Felts	Per kg.	3·50
	Article 105 of the Tariff is renumbered as Article 105 (a) and after paragraph (a) the following paragraph (b) is added:		
	(b) Piece-goods and cotton manufactures for use as integral parts of industrial machinery, such as roller cloth, filter cloth, driving bands and similar articles	*Ad valorem*	10%
	In Article 122 the following paragraph (d) is added:		
	(d) Felts of artificial silk	Per kg.	4.00
	In Article 124 the following new paragraph (j) is added:		
	(j) Felts of artificial silk	Per kg.	4·00
	Articles 133, 134 and 136 are renumbered as Articles 133(a), 134(a) and 136(a), and the following paragraph (b) is added in each of these articles:		
	(b) Felts	Per kg.	3·50
	The following new Articles 426 and 427 are included in the Tariff:		
426	Tape recorders, wire recorders, dictaphones and other sound recording or reproducing apparatus (including those combined with radio sets), microphones, amplifiers, loudhailers and public address systems; tapes and wires for use with the above; gramophone records of any material	*Ad valorem*	35%
427	Television receivers	*Ad valorem*	35%

Note. As used in paragraph 230 (a) above the expression "net weight" shall mean the weight of the vehicle with the battery and spare wheel, and with such tools, parts and equipment as it shall be proved to the satisfaction of the Director of Customs, represent not less than the standard for any particular vehicle.

Inquiries about this notice should be addressed to Export Services Branch (Tariff Section), Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460/462).

PORTUGUESE EAST AFRICA (MOZAMBIQUE)

Liquidation of Indian assets

H.M. CONSULATE-GENERAL in Lourenco Marques have reported that the impending liquidation of the following Indian business has been announced. Claims against its assets must be submitted by January 11.

District of Lourenco Marques

Ami Miragy.

Inquiries about this notice should be addressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2340).

Besides music-with-a-beat, Britain is exporting thousands of pounds' worth of equipment that goes with it. Photo shows one of forty-five large amplifiers, part of a larger consignment bound for Cape Town, being packed at the warehouse of Henri Selmer & Co. Ltd. The amplifiers, which are designed and manufactured at the company's factory in Holborn, London, will be distributed by Gallo (Africa) Ltd., throughout South Africa.

REPUBLIC OF SOUTH AFRICA

Price control on certain steel products

GOVERNMENT NOTICE No. R2110, published in the Republic of South Africa *Government Gazette* of December 18, imposes price control on certain steel products whether or not manufactured in South Africa or imported into South Africa.

A copy of the Government Notice, giving details of the materials covered by the control, may be inspected on application to the Export Services Branch, Board of Trade, Room E13, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 479).

SOUTHERN RHODESIA

Suspensions of duty

THE CUSTOMS AND EXCISE (Suspension), (Amendment) Regulations, 1964 (No. 9) and (No. 10), published as Southern Rhodesia Government Notices No. 875 and No. 876 on December 25, amend the First Schedule to the Customs and Excise (Suspension) Regulations 1964, to the following extent:

Item	Goods	Effective Rates			
		Duty A	Duty B	Duty C	Duty D
	G.N. No. 875.				
	By the repeal of the following item:				
Ex 331 (2)	Tarpaulin dressings, excluding bitumen based dressings, used for waterproofing . *ad val.*	20%	12½%	10%	Free
	and by the substitution of:				
Ex 331 (2)	Textile dressings, excluding bitumen-based dressings, used for waterproofing . *ad val.*	20%	12½%	10%	Free
	G.N. No. 876.				
	By the insertion of the following items:				
Ex 154 (b) (i)	Television broadcast receivers incorporating one or more transistors . . *ad val.*	35%	25%	25%	10%
Ex 154 (b) (ii) (B)	Television receiver chassis incorporating one or more transistors . . *ad val.*	35%	25%	25%	10%

LETTERS TO THE EDITOR

Editorial communications should be addressed to the Editor, Board of Trade Journal, *Room 227A, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2653-6), and not to HM Stationery Office.*

Revision of customs by-laws

THE AUSTRALIAN Department of Customs and Excise have announced changes in the By-laws shown below:

New By-laws

The following goods will be admitted under the By-law Tariff until further notice:

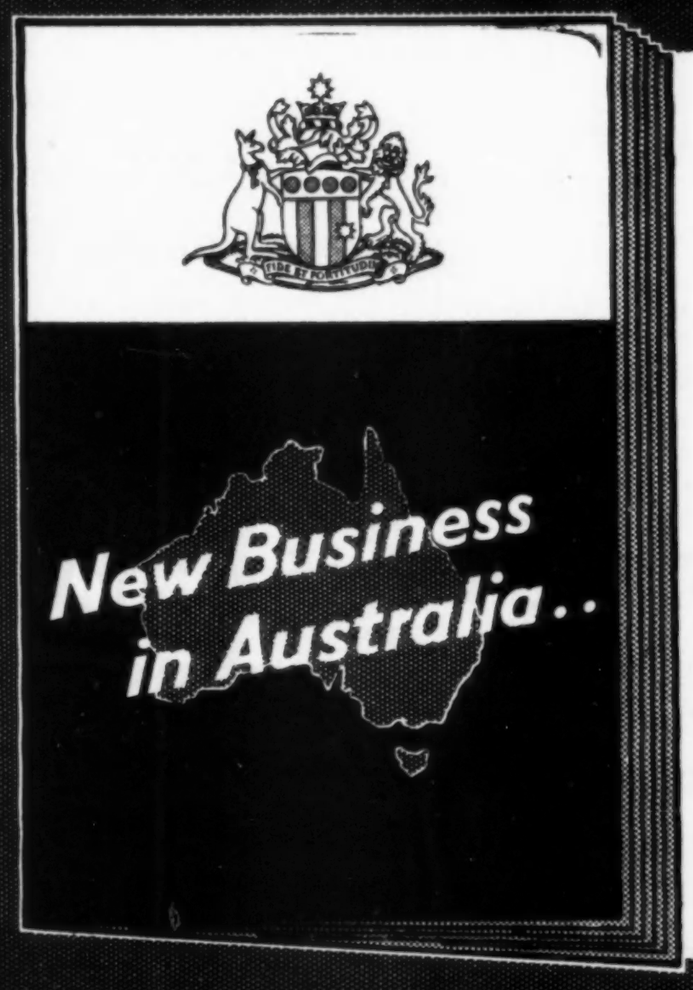
Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
DRUGS, CHEMICALS AND MEDICINES: Medicines: Pituitary (posterior lobe) injection . .	285 (B) (1)	Free

Amended By-laws

The following By-laws have been amended to apply to the goods as shown:

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
METALS: Iron and steel: Steel: Angles, otherwise classifiable under Item 136 (C) (1), except angles: 3½ in. x 2½ in. 4 in. x 4 in. 3½ in. x 3 in. 5 in. x 3 in. 3½ in. x 3½ in. 5 in. x 3½ in. 4 in. x 3 in. provided the goods are entered for home consumption on or before March 31, 1965 Beams or joists, otherwise classifiable under Item 155 (A), except beams or joists 3 in. x 2⅝ in., provided the goods are entered for home consumption on or before March 31, 1965 . . . Channels, otherwise classifiable under Item 155 (A), except channels: 2 in. x 1 in. 4 in. x 2 in. 3 in. x 1½ in. 5 in. x 2½ in. provided the goods are entered for home consumption on or before March 31, 1965.	449 (A) (1)	Free
MISCELLANEOUS MACHINES AND APPLIANCES, viz.: Machinery, equipment and materials imported for use in oil exploration and the development of oil fields to the stage at which, in the opinion of the Minister, commercial production is practicable, including replacement parts therefor and mechanical driving units and apparatus for transmitting power from the driving units to the driven units and, if imported at the time the major exploration unit is imported, ancillary equipment forming part of a complete exploration camp, but not including in any circumstances the following: earth moving equipment foodstuffs including beverages lubricants and fuels of all kinds natural barium sulphate tobacco or tobacco products vehicles of general purpose types.	449 (A) (1)	Free
Tools, interchangeable, otherwise classifiable under Tariff Item 176 (F) (2) (d) (5) or 176 (F) (2) (f), designed solely or principally for use with portable pneumatic hand tools .	449 (A) (1)	Free
PAPER AND PAPERBOARD, otherwise classifiable under Tariff Item 335 (G) (2) (c), 335 (G) (4), 335 (G) (5), 335 (G) (6) or 335 (G) (7), as follows: Irrespective of weight: Cloth lined Coated fibreboard, for use in the manufacture of travel goods, under security Copying paper, having a plain writing or printing surface on one side and coated on the reverse side with a pigmented preparation, but not including carbon paper Dry flong Impregnated against afterglow as used for paper safety matches Manila, oiled tympan Oiled Sack kraft, black multiwall Sack kraft, silicone treated Sensitized cheque, in which the sensitizing agents were added to the 'furnish'	335 (G) (1) (c)	Free

(*Continued on next page*)



THIS BOOKLET entitled "New Business in Australia" has been specially compiled to assist companies considering the extension of their activities to Australia. Its contents include information on such questions as Company Law, Taxation, Import and Export Controls, Patents, Trade Marks, Finance etc. Copies of the booklet are available at any of our Offices. Please call, write or telephone. We are equipped to furnish any further information and details desired.

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AUSTRALIA, *continued*

Cancelled By-laws

The following goods are removed from the provisions of By-law entry and will now be classified under the substantive item indicated:

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
AGENTS, surface-active, non-ionic, being condensation products of ethylene oxide with an alkyl phenol for use as emulsifiers or wetting agents in the manufacture of insecticides, disinfectants, sprays and dips for cattle and sheep, and agricultural and horticultural sprays, under security	94 (B)	10% *ad val.*
but Tariff Item 449 (A) (1) applies to such goods provided they are:		
in direct transit to Australia on December 10, 1964, and are entered for home consumption on arrival; or		
in bond in Australia on December 10, 1964, and are entered for home consumption on or before January 11, 1965.		
COMPOUNDS OR CHEMICALS (other than sulphonated oils and sulphonated oils compounded with alkalis, silicates or soap) for use in the textile industry for the purpose of assisting penetration and giving an even finish in the dyeing process, under security. . . .	Various	Various
but Tariff Item 449 (A) (1) applies to such goods provided they are:		
in direct transit to Australia on December 10, 1964, and are entered for home consumption on arrival; or		
in bond in Australia on December 10, 1964, and are entered for home consumption on or before January 11, 1965.		
METALS:		
Iron and steel:		
Steel:		
Plates and sheets, otherwise classifiable under Tariff Item 136 (D), viz.:		
Exceeding 0·125 inch in thickness provided in the 'as-rolled' condition; or	136 (D)	£2 8s. 0d. per ton
Exceeding 0·180 inch in thickness . .		

Decisions on tariff classifications

THE AUSTRALIAN Department of Customs and Excise have announced the following decisions on the application of the Australian Tariff:

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
STOVES:		
Cooking stoves and cooking ranges (other than cooking stoves and cooking ranges using gas or electricity) which, in the opinion of the Minister, are designed to function on the heat storage principle, automatically heat controlled having a total roasting oven capacity of 4,000 cubic inches or greater . . .	208 (K) (1)	Free
NOTE: The following cooking stoves and ranges are covered by this decision:		
'Aga' cooker model 1734, comprising units J10, J30, J40 and J70		
'Aga' cooker model 'E'		
'Aga' units J10, J20, J30, J40, J70 and J80		
'Esse' Century heat storage cooker		
'Esse' Major cooking stoves, when incorporating an automatic heat control		
'Esse' No. 3V4 and No. 30V4 (four oven) cooking stoves		
'Esse' Wellstood Heatstor, when incorporating an automatic heat control		

Note: Specific rates are shown in Australian currency: £A125 = £100 Sterling.

EXPORT INQUIRIES

Most of the detailed information which British traders may need to help them sell their goods overseas can be obtained by contacting the nearest Regional Office of the Board of Trade or the Export Services Branch, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757).

It may save you time if your export inquiries are sent in the first place to the Board of Trade rather than to Trade Commissioners or Commercial Officers overseas. A list of addresses of Regional Offices of the Board of Trade was given on page 4 of January 1 issue.

Trading links with Nigeria and with France

A full range of services is available to businessmen interested in these countries

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BRITISH GOVERNMENT CONTRACTORS

These announcements are restricted to firms and companies on the lists of Contractors to H.M. Government Departments.

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**Send for catalogue illustrating our many types of Sprayers, Syringes, Powder Blowers, Hose Fittings, Cattle and Veterinary Syringes, Knapsack and Pneumatic Sprayers, etc.

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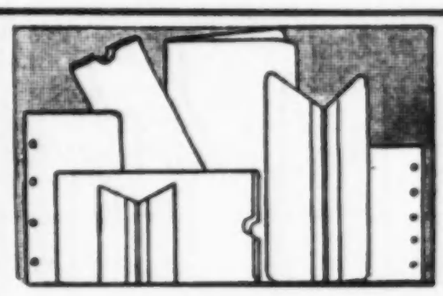

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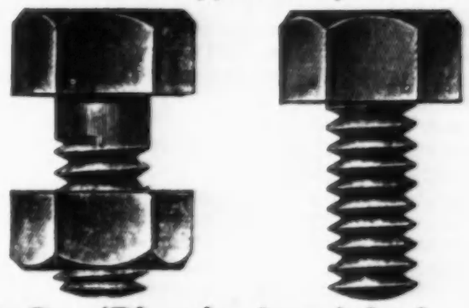

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CEYLON

Import licensing

THE BRITISH TRADE COMMISSIONER in Colombo has reported by cable that licences are now being issued for the following items:

(a) Motor, truck, tractor and bicycle tyres and tubes.
(b) Tea chests.
(c) Cartridges.
(d) Adhesive plaster.
(e) Paint.
(f) Chemicals.
(g) Engineering goods.
(h) Radio and technical appliance spares.
(i) Public address systems and spares.
(j) Outboard motors.
(k) Spectacles.
(l) Cotton and other fabrics.

These licences are being issued for 50 per cent of the importers' best-year imports on condition that shipment is effected by February 7, 1965.

Further details are awaited and will be published when received if necessary.

Import licences

THE BOARD OF TRADE have been advised by cable that the Ceylon Import Controller will for three weeks extend import licences for certain items which have been held up by dock congestion. The goods to which this concession will be applied are the essential items listed in Import Control Notice No. 20/64 which was published on page 773 of the *Board of Trade Journal* of October 2, 1964.

Exporters wishing to take advantage of this concession are advised to provide evidence that the delay was occasioned by congestion in the docks.

Index to statistics published regularly in the Board of Trade Journal

A = annually; M = monthly; Q = quarterly; 6-M = every six months.

Title	*Last published*
Balance of payments (Q)	This week
Business names registered (A)	7 Feb. 1964
Capital expenditure:	
By industry – provisional (Q)	11 Dec. 1964
– final (Q)	9 Oct. 1964
Distributive and service trades (A)	1 Jan. 1965
Expected capital expenditure (6-M)	16 Oct. 1964
Cars and commercial vehicles (M)	1 Jan. 1965
Catering trades turnover (M)	18 Dec. 1964
Chemical industries production (6-M)	30 Oct. 1964
Companies:	
Income and finance (Q)	6 Nov. 1964
New companies registered (M)	1 Jan. 1965
Property companies (A)	6 Nov. 1964
Engineering and electrical goods:	
Deliveries of certain products (Q)	1 Jan. 1965
Production, exports and orders (M)	1 Jan. 1965
Film industry:	
British film fund agency returns (M)	This week
Cinema admissions and takings (M)	11 Dec. 1964
Overseas payments and earnings (A)	25 Sept. 1964
Registrations of films (A)	28 Feb. 1964
Trends in film-going (A)	25 Sept. 1964
Food consumption levels (A)	2 Oct. 1964
Foreign trade:	
Commonwealth trade (A)	30 Oct. 1964
Sterling area trade summary (Q)	6 Nov. 1964
Trends in exports of manufactures (A)	27 Nov. 1964
World trade and production (Q)	4 Dec. 1964
Foreign trade of the U.K.:	
Trade by air (6-M)	13 Nov. 1964
Unit value and volume index nos. (M)	This week
Value of overseas trade (M)	1 Jan. 1965
Gold and dollar reserves (M)	This week
Hire purchase:	
Assets and liabilities of HP companies (Q)	20 Nov. 1964
Business (M)	11 Dec. 1964
Industrial building:	
Provisional figures (Q)	30 Oct. 1964
Industrial production:	
Census, first results (A)	27 Dec. 1963
Index nos. (M)	25 Dec. 1964
N. Ireland index (M)	1 Jan. 1965
Insurance companies:	
Assets (A)	26 June 1964
Transactions (Q)	18 Dec. 1964
Investments and earnings overseas (6-M)	7 Aug. 1964
Pension funds:	
Assets (A)	10 July 1964
Transactions (Q)	27 Nov. 1964
Retail prices index (M)	25 Dec. 1964
Retail trade:	
Index nos. (M)	11 Dec. 1964
N. Ireland index (M)	27 Nov. 1964
Shipping movement at UK ports (Q)	1 Jan. 1965
Stocks:	
Manufacturers and distributors (Q)	11 Dec. 1964
Retail (M)	25 Dec. 1964
Textiles:	
Clothing and textile orders and deliveries (M)	18 Dec. 1964
Man-made fibres production (M)	11 Dec. 1964
Wholesale houses sales (M)	25 Dec. 1964
Wool and cotton output (M)	18 Dec. 1964
Tourism:	
International tourism (A)	28 Aug. 1964
UK tourist traffic (M)	1 Jan. 1965
Wholesale prices:	
Average prices of selected commodities (A)	21 Feb. 1964
Index nos. (M)	18 Dec. 1964

Board of Trade Departments, etc.

Subject	*Last published*
Board of Trade Addresses	28 Feb. 1964
Board of Trade Regional Organization	1 Jan. 1965
British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas	25 Sept. 1964
British Commercial Representatives Overseas	6 Nov. 1964
Directory of Board of Trade Departments and their work	14 Aug. 1964
ECGD Local Offices	4 Dec. 1964
Official Receivers' Offices	24 July 1964
United States Consular Offices in the UK	14 Aug. 1964

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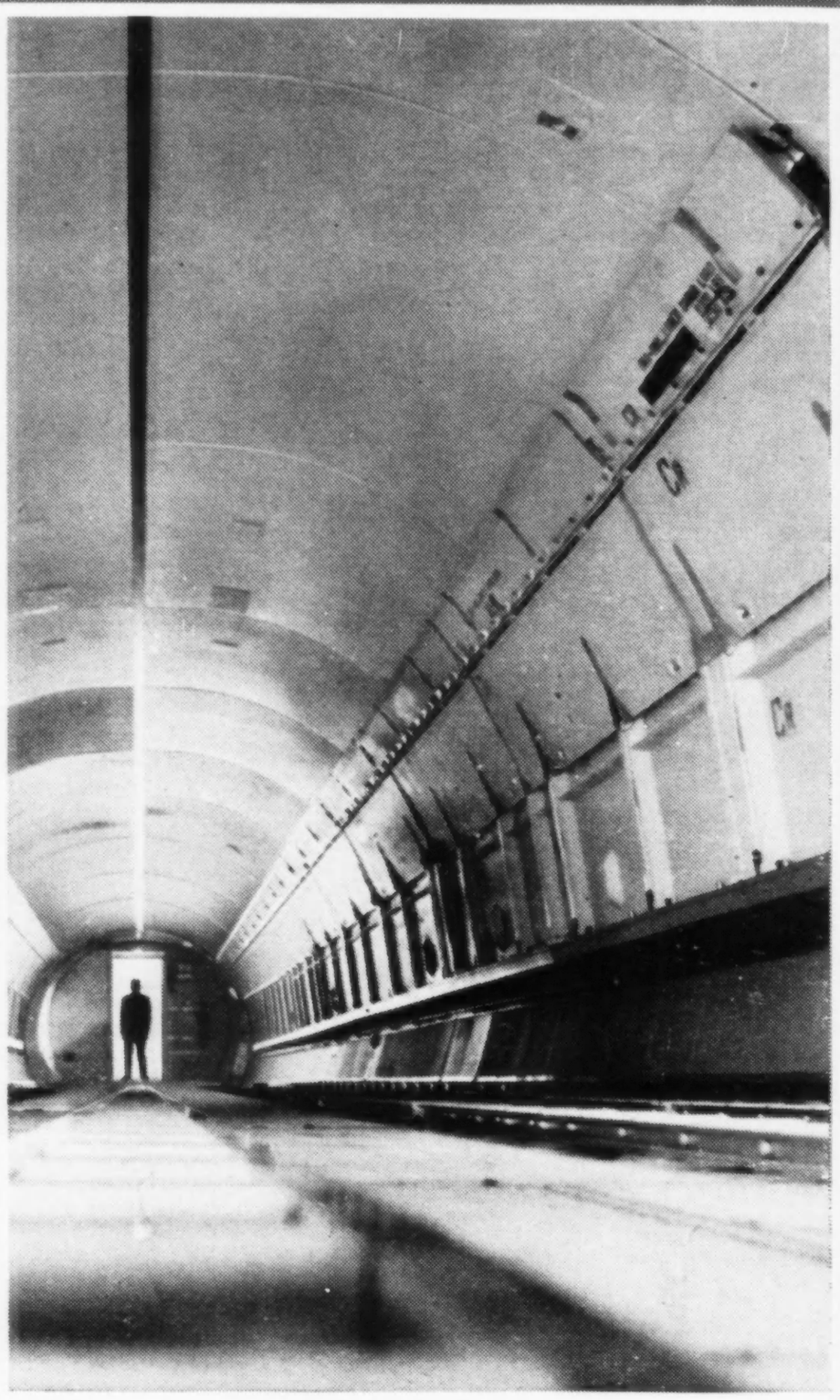

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Another discovered they could chop hundreds of pounds off crating costs alone by sending their shipments on Pan Am. Another discovered insurance costs were literally cut in half.

Another discovered they could forget inland transportation costs from Paris to Le Havre. From Rio de Janeiro to Brasilia. (Ever notice how many prime markets are *not* directly on the sea?)

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